



	Approved	Denied
Date Action Taken:	9/24/07	
Other:		
Verified by:	W.A. Miller	

**WASILLA CITY COUNCIL ACTION MEMORANDUM**

**AM No. 07-58**

**TITLE: EXPENDITURE AUTHORIZATION IN AN AMOUNT NOT TO EXCEED \$268,209.07 FOR PROCUREMENT AND INSTALLATION OF ALMR RADIO SYSTEM.**

Agenda of: September 24, 2007

Date: September 11, 2007

Originator: William A. Miller, Purchasing Officer *W.A. Miller*

Route to:	Department	Signature/Date
X	Police Chief Youth Court, Dispatch, Code Compliance	<i>[Signature]</i> 9/12/07
	Culture and Recreation Services Director Library, Museum, Sports Complex	
	Public Works & Recreation Facility Maintenance Director	
X	Finance, Risk Management & MIS Director Purchasing	<i>Dusan E. Coligan</i> 9-11-07
X	Deputy Administrator Planning, Economic Development, Human Resources	<i>L. Bailey</i> 9-12-07
X	City Clerk	<i>W.A. Miller</i>

**REVIEWED BY MAYOR DIANNE M. KELLER:** *Dianne M. Keller* 9/12/07

**FISCAL IMPACT:**  yes \$268,209.07 or  no Funds Available  yes  no  
 Account name/number: 110-4210-420.45-16 ALMR COPS Technology Project  
 Attachments: Ordinance 07-41 and Motorola Proposal 07-172

**SUMMARY STATEMENT:** In accordance with WMC 5.08.100.B.8., Council is requested to authorize the expenditure of \$268,209.07 for ALMR equipment and installation. The purchase is for the Wasilla Police Department and is funded by a federal COPS technology pass through grant from the Matanuska Susitna Borough. This procurement is being conducted under the Western State Contracting Alliance (WSCA) contract with Motorola. The equipment is ordered directly from Motorola USA, and consists of the radio and equipment in the attached document. This project and the associated installations will be completed by 03/01/2008.

**ACTION:** Council is requested to authorize the purchase of ALMR radios and equipment from Motorola utilizing the WSCA contract in the amount of \$268,209.07.

**WPD ALMR RADIO PURCHASE AND FLEET CONVERSION  
MOBILE RADIOS**

PART #	DESCRIPTION	QUAN	COST EA	EXT
NEW	XTL 5000 MOBILE VHF RADIO (DASH MOUNT CONFIG)	13		\$68,021.98
NEW	XTL 5000 MOBILE VHF RADIO (REMOTE HEAD CONFIG)	5		\$26,837.40
NEW	XTL 5000 MOBILE VHF RADIO (BASE STATION CONFIG)	2		\$10,523.02
			TOTAL	\$105,382.40

**PORTABLE RADIOS**

PART #	DESCRIPTION	QUAN	COST EA	EXT
NEW	XTS 5000 PORTABLE VHF RADIO	25		\$129,474.65

**MOBILE RADIO OTAR UPGRADE**

PART #	DESCRIPTION	QUAN	COST EA	EXT
T7000	DIGITAL SMATZONE XTL5000 MOBLIE	1	\$1.00	\$1.00
G298AQ	ENH: MDC & ASTRO P25 OTAR WITH MULTIKEY	19	\$740.00	\$14,060.00
SVC209	FLASH RADIOS AND PROGRAM TO ALMR	9.5	\$173.00	\$1,643.50
			<b>Total</b>	<b>\$15,704.50</b>

**PORTABLE RADIO OTAR UPGRADE**

PART #	DESCRIPTION	QUAN	COST EA	EXT
T7000	DIGITAL SMATZONE XTL5000 PORTABLE	1	\$1.00	\$1.00
Q498AQ	ENH: MDC & ASTRO P25 OTAR WITH MULTIKEY	20	\$740.00	\$14,800.00
SVC209	FLASH RADIOS AND PROGRAM TO ALMR	10.0	\$173.00	\$1,730.00
			<b>Total</b>	<b>\$16,531.00</b>

**FLEET MANAGEMENT CABLES AND SOFTWARE**

PART #	DESCRIPTION	QUAN	COST EA	EXT
DVN4049A	ADV'D SYSTEM KEY I BUTTON REPLACEMENT	1	\$200.00	\$200.00
DVN4050A	ADV'D SYSTEM KEY I BUTTON REPLACEMENT	1	\$200.00	\$200.00
RVN4186	SOFTWARE-ASTRO 25 PORT/MOBILE VERSION R01	1	\$375.00	\$375.00
RKN4106	CABLE PROGRAMMING, RS232 PROTABLE RADIOS	1	\$251.00	\$251.00
HKN6183	RS-232 MOBILE RADIO PROGRAMMING CABLE	1	\$63.25	\$63.25
SVC209	SHIPPING	1	\$27.27	\$27.27
			<b>TOTAL</b>	<b>\$1,116.52</b>

**Motorola Total**

**\$268,209.07**



**CITY OF WASILLA  
LEGISLATION STAFF REPORT**

**RE: WASILLA CITY COUNCIL ORDINANCE 07- 41 AMENDING THE FY 08 POLICE DEPARTMENT BUDGET BY ACCEPTING AND APPROPRIATING FUNDS IN THE AMOUNT OF \$279,737 FROM THE MATANUSKA-SUSITNA BOROUGH AS A PASS THROUGH GRANT FROM THE DEPARTMENT OF JUSTICE, 2005 COPS TECHNOLOGY GRANT TO ENHANCE COMMUNICATIONS INTEROPERABILITY AND PARTICIPATION IN THE ALASKA LAND MOBILE RADIO (ALMR) PROJECT.**

Agenda of: June 25, 2007

Date: June 12, 2007

Originator: Chief Angella Long

Route to:	Department	Signature/Date
X	Police Chief Youth Court, Dispatch, Code Compliance	<i>[Signature]</i> 6/15/07
X	Finance, Risk Management & MIS Director Purchasing	<i>[Signature]</i> 6-15-07
X	Deputy Administrator Planning, Economic Development, Human Resources	<i>[Signature]</i> 6-15-07
X	City Clerk	<i>[Signature]</i>

REVIEWED BY MAYOR DIANNE M. KELLER:

*[Signature: Dianne M. Keller]*

FISCAL IMPACT:  yes \$279,737 or  no Funds Available  yes  no

Account name/number:

ALMR COPS Technology Project:	110-4210-420.45-16	\$279,737
ALMR COPS Technology Grant	110-4200-331.12-36	\$279,737

**SUMMARY STATEMENT:** The City of Wasilla Police Department wishes to amend the FY 08 Police Department budget by \$279,737 to appropriate funds from the Matanuska-Susitna Borough from a pass through grant from the Department of Justice, 2005 COPS Technology Grant to enhance communications interoperability and participation in the Alaska Land Mobile Radio (ALMR) project. The Matanuska-Susitna Borough and the City of Wasilla have entered into a Memorandum of Agreement to set forth their mutual understanding and responsibilities and conditions related to the distribution of funds from the grant. The approval of this ordinance would designate funds for the City of Wasilla Police Department as a pass through grant to purchase certain equipment as specified in the grant and in the memorandum of agreement.

**Staff Recommendation:**

Amend the FY 08 Police Department budget by appropriating funds from the Matanuska- Susitna Borough from a pass through grant from the Department of Justice, 2005 COPS Technology Grant to enhance communications interoperability and participation in the Alaska Land Mobile Radio (ALMR) project in the amount of \$279,737.

**WPD ALMR RADIO PURCHASE AND FLEET CONVERSION  
PORTABLE RADIOS**

PART #	DESCRIPTION	QUAN	COST EA	EXT
H18KEF9PW6N	XTS 5000 PORTABLE VHF RADIO	25	\$1,694.03	\$42,350.75
Q806	SOFTWARE ASTRO DIGITAL CAI OPERATION	25	\$404.28	\$10,107.00
H38	SOFTWARE SMARTZONE OPERATION	25	\$1,177.50	\$29,437.50
Q361	PROJECT 25 9600 BAUD TRUNKING SOFTWARE	25	\$235.50	\$5,887.50
H14	ENHANCED DIGITAL ID DISPLAY	25	\$58.88	\$1,472.00
G159	UCM HARDWARE FOR ENCRYPTION	25	\$117.75	\$2,943.75
Q629	AES ENCRYPTION	25	\$372.88	\$9,322.00
Q498	ENCRYPTION P25 MULTI-KEY AND MDC OTAR	25	\$580.90	\$14,522.50
Q393	BATTERY IMPRES NIMH FM 1750MAH (NNTN4436)	25	\$36.90	\$922.50
NTN1873	CHARGER, IMPRESS SMART RAPID RATE, 110V	22	\$129.53	\$2,849.66
NTN8381	CASE W/SWIVEL BELT LOOP AND T STRAP	27	\$47.10	\$1,271.70
RMN5089	COMMANDER II REMOTE SPEAKER MIC	25	\$117.75	\$2,943.75
RLN4941	RECV ONLY EARPC WITH TRANSLUCENT TUBE	27	\$45.53	\$1,229.31
WPLN4108	IMPRES MULTI UNIT (6) HOLE CHARGER	1	\$618.00	\$618.00
NNTN4436	SPARE BATTERY IMPRESS NIMH 1750 MAH	10	\$109.90	\$1,099.00
Q58	TWO YEAR ENCRYPTED EXPRESS SERVICE	25	\$97.00	\$2,425.00
SVC209	SHIPPIN AND HANDLING FROM PCA TO ULTIMATE DEST	1	\$72.73	\$72.73

**TOTAL      \$129,474.65**

## WPD ALMR RADIO PURCHASE AND FLEET CONVERSION

### MOBILE RADIOS

PART #	DESCRIPTION	QUAN	COST EA	EXT
<b>M20KTS9PW1N</b>	<b>XTL 5000 MOBILE VHF RADIO (DASH MOUNT CONFIG)</b>	13	\$1,567.65	\$20,379.45
G806	SOFTWARE ASTRO DIGITAL CAI OPERATION	13	\$404.28	\$5,255.64
G51	SOFTWARE SMARTZONE OPERATION	13	\$1,177.50	\$15,307.50
G114	DIGITAL ID DISPLAY	13	\$58.88	\$765.44
G361	ASTRO P25 TRUNKING SOFTWARE	13	\$235.50	\$3,061.50
G159	UCM HARDWARE FOR ENCRYPTION	13	\$117.75	\$1,530.75
G843	AES ENCRYPTION	13	\$372.88	\$4,847.44
G298	ENCRYPTION P25 MULTI-KEY AND MDC OTAR	13	\$580.90	\$7,551.70
G442	XTL 5000 CONTROL HEAD (05 HEAD)	13	\$339.12	\$4,408.56
G444	CONTROL HEAD SOFTWARE	13	\$0.00	\$0.00
W22	PALM MICROPHONE	13	\$56.52	\$734.76
G66	DASH MOUNT BRACKET	13	\$98.13	\$1,275.69
G336	KEY RETENTION 30 SECONDS	13	\$39.25	\$510.25
B18	AUXILLARY SPEAKER 5 WATT	13	\$47.10	\$612.30
ADD	No Antenna	13	\$0.00	\$0.00
DSMAPL	no cable kit	13	\$0.00	\$0.00
G78	TWO YEAR ENCRYPTED EXPRESS SERVICE	13	\$137.00	\$1,781.00
			<b>Total</b>	<b>\$68,021.98</b>

PART #	DESCRIPTION	QUAN	COST EA	EXT
<b>M20KTS9PW1N</b>	<b>XTL 5000 MOBILE VHF RADIO (REMOTE HEAD CONFIG)</b>	5	\$1,567.65	\$7,838.25
G806	SOFTWARE ASTRO DIGITAL CAI OPERATION	5	\$404.28	\$2,021.40
G51	SOFTWARE SMARTZONE OPERATION	5	\$1,177.50	\$5,887.50
G114	DIGITAL ID DISPLAY	5	\$58.88	\$294.40
G361	ASTRO P25 TRUNKING SOFTWARE	5	\$235.50	\$1,177.50
G159	UCM HARDWARE FOR ENCRYPTION	5	\$117.75	\$588.75
G843	AES ENCRYPTION	5	\$372.88	\$1,864.40
G298	ENCRYPTION P25 MULTI-KEY AND MDC OTAR	5	\$580.90	\$2,904.50
G442	XTL 5000 CONTROL HEAD (05 HEAD)	5	\$339.12	\$1,695.60
G444	CONTROL HEAD SOFTWARE	5	\$0.00	\$0.00
W22	PALM MICROPHONE	5	\$56.52	\$282.60
G66	DASH MOUNT BRACKET	0	\$98.13	\$0.00
G336	KEY RETENTION 30 SECONDS	5	\$39.25	\$196.25
B18	AUXILLARY SPEAKER 5 WATT	5	\$47.10	\$235.50
ADD	No Antenna	0	\$0.00	\$0.00
DSMAPL	no cable kit	0	\$0.00	\$0.00
G78	TWO YEAR ENCRYPTED EXPRESS SERVICE	5	\$137.00	\$685.00
G67	REMOTE MOUNT CONFIGURATION	5	\$233.15	\$1,165.75
			<b>Total</b>	<b>\$26,837.40</b>

PART #	DESCRIPTION	QUAN	COST EA	EXT
<b>M20KTS9PW1N</b>	<b>XTL 5000 MOBILE VHF RADIO (BASE STATION CONFIG)</b>	2	\$1,567.65	\$3,135.30
G806	SOFTWARE ASTRO DIGITAL CAI OPERATION	2	\$404.28	\$808.56
G51	SOFTWARE SMARTZONE OPERATION	2	\$1,177.50	\$2,355.00
G114	DIGITAL ID DISPLAY	2	\$58.88	\$117.76
G361	ASTRO P25 TRUNKING SOFTWARE	2	\$235.50	\$471.00
G159	UCM HARDWARE FOR ENCRYPTION	2	\$117.75	\$235.50
G843	AES ENCRYPTION	2	\$372.88	\$745.76
G298	ENCRYPTION P25 MULTI-KEY AND MDC OTAR	2	\$580.90	\$1,161.80
G442	XTL 5000 CONTROL HEAD (05 HEAD)	2	\$339.12	\$678.24
G444	CONTROL HEAD SOFTWARE	2	\$0.00	\$0.00
W22	STANDARD MICROPHONE	0	\$56.52	\$0.00
W382	CONTROL STATION MICROPHONE	2	\$132.67	\$265.34
G66	DASH MOUNT BRACKET	2	\$98.13	\$196.26
G336	KEY RETENTION 30 SECONDS	2	\$39.25	\$78.50
B18	AUXILLARY SPEAKER 5 WATT	0	\$47.10	\$0.00
ADD	No Antenna	0	\$0.00	\$0.00
DSMAPL	no cable kit	0	\$0.00	\$0.00
G78	TWO YEAR ENCRYPTED EXPRESS SERVICE	2	\$137.00	\$274.00
			<b>Total</b>	<b>\$10,523.02</b>

Mobile Radio Total

\$105,382.40

**WPD ALMR RADIO PURCHASE AND FLEET CONVERSION  
MOBILE RADIO OTAR UPGRADE**

<b>PART #</b>	<b>DESCRIPTION</b>	<b>QUAN</b>	<b>COST EA</b>	<b>EXT</b>
T7000	DIGITAL SMATZONE XTL5000 MOBLIE	1	\$1.00	\$1.00
G298AQ	ENH: MDC & ASTRO P25 OTAR WITH MULTIKEY	19	\$740.00	\$14,060.00
SVC209	FLASH RADIOS AND PROGRAM TO ALMR	9.5	\$173.00	\$1,643.50
			<b>Total</b>	<b>\$15,704.50</b>

**PORTABLE RADIO OTAR UPGRADE**

<b>PART #</b>	<b>DESCRIPTION</b>	<b>QUAN</b>	<b>COST EA</b>	<b>EXT</b>
T7000	DIGITAL SMATZONE XTL5000 PORTABLE	1	\$1.00	\$1.00
Q498AQ	ENH: MDC & ASTRO P25 OTAR WITH MULTIKEY	20	\$740.00	\$14,800.00
SVC209	FLASH RADIOS AND PROGRAM TO ALMR	10.0	\$173.00	\$1,730.00
			<b>Total</b>	<b>\$16,531.00</b>

**FLEET MANAGEMENT CABLES AND SOFTWARE**

<b>PART #</b>	<b>DESCRIPTION</b>	<b>QUAN</b>	<b>COST EA</b>	<b>EXT</b>
DVN4049A	ADV'D SYSTEM KEY IBUTTON REPLACEMENT	1	\$200.00	\$200.00
DVN4050A	ADV'D SYSTEM KEY IBUTTON REPLACEMENT	1	\$200.00	\$200.00
RVN4186	SOFTWARE-ASTRO 25 PORT/MOBILE VERSION R01	1	\$375.00	\$375.00
RKN4106	CABLE PROGRAMMING, RS232 PROTABLE RADIOS	1	\$251.00	\$251.00
HKN6183	RS-232 MOBILE RADIO PROGRAMMING CABLE	1	\$63.25	\$63.25
SVC209	SHIPPING	1	\$27.27	\$27.27
			<b>TOTAL</b>	<b>\$1,116.52</b>



Dealer/Agent/MR Proposal

Date: 9.6.07

PCA Opportunity # 07-172

Prepared By: Cheryl Kosse  
Dealer/Agent/MR Name: ProComm Alaska LLC  
Phone: 907-563-1176

MR/Agent Address: 4831 Old Seward Hwy, Unit 111 Anchorage, Alaska 99503  
Customer Name City of Wasilla PD

Customer #

Prepared For: City of Wasilla PD Street 1800 Parks Hwy City Wasilla State/Zip AK 99654 Attn: Joel Butcher	Bill To: City of Wasilla Street 290 E Herning Ave City Wasilla State/Zip AK 99654 Attn: Accounts Payable	Ship to: ProComm Alaska Street 4831 Old Seward Hwy Unit 111 City Anchorage State/Zip AK 99503 Attn: Wasilla PD	Ultimate Destination: City of Wasilla PD Street 1800 E Parks Hwy City Wasilla State/Zip AK 99654 Attn: Joel Butcher
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Item	Qty	Model	Description	List Price		Discounted Price	
				Unit	Ext.	Unit	Ext.
1	25	H18KEFPW6 N	XTS5000 136-174MHZ 1-6W 850 CHAN LIMITEDKEYPAD	\$ 2,158.00	\$53,950.00	\$ 1,694.03	\$42,350.75
2	25	Q806	ADD: SOFTWARE ASTRO DIGITAL CAI OPERATION	\$ 515.00	\$12,875.00	\$404.28	\$10,106.88
3	25	H38	ADD: SMARTZONE SYSTEM SOFTWARE	\$ 1,500.00	\$37,500.00	\$1,177.50	\$29,437.50
4	25	Q361	ENH: PROJECT 25 9600 BAUD TRUNKING SOFTWARE	\$ 300.00	\$7,500.00	\$235.50	\$5,887.50
5	25	H14	ENH: ENHANCED DIGITAL ID DISPLAY	\$ 75.00	\$1,875.00	\$58.88	\$1,471.88
6	25	Q159	ADD: XTS5000 UCM HARDWARE ENCRYPTION	\$ 150.00	\$3,750.00	\$117.75	\$2,943.75
7	25	Q629	ADD: AES ENCRYPTION	\$ 475.00	\$11,875.00	\$372.88	\$9,321.88
8	25	Q498	ENH: MDC & ASTRO P25 OTAR W/ MULTITKEY	\$ 740.00	\$18,500.00	\$580.90	\$14,522.50
9	25	Q393	ALT: BATTERY IMPRES NIMH FM 1750MAH (NNTN4436)	\$ 47.00	\$1,175.00	\$36.90	\$922.38
10	10	NNTN4436	IMPRES SMART NIMH, FM 2000 MAH (1700 MIN) IS (-20C) (Q393)	\$ 140.00	\$1,400.00	\$109.90	\$1,099.00
11	25	Q58	ENH: TWO (2) YEAR ENCRYPTED EXPRESS SERVICE PLUS	\$ 97.00	\$2,425.00	\$97.00	\$2,425.00
12	22	NTM1873	CHARGER, IMPRES SMART RAPID RATE, 110V	\$ 165.00	\$3,630.00	\$129.53	\$2,849.55
13	27	NTM8381	CASE W/ SWIVEL BELT LOOP AND T STRAP	\$ 60.00	\$1,620.00	\$47.10	\$1,271.70
14	25	RMN5089	COMMANDER II REMOTE SPEAKER MIC	\$ 150.00	\$3,750.00	\$117.75	\$2,943.75
15	27	RLN4941	RECV ONLY EARPC WITH TRANSLUCENT TUBE	\$ 58.00	\$1,566.00	\$45.53	\$1,229.31
16	1	WPLN4108	IMPRES MULTI UNIT CHARGER	\$ 788.00	\$788.00	\$618.58	\$618.58
17	1	SVC209	SHIPPING AND HANDLING FROM PCA TO ULTIMATE DESTINATION	\$ 72.73	\$72.73	\$72.73	\$72.73
<b>TOTALS</b>					<b>\$53,950.00</b>		<b>\$129,474.62</b>

THIS QUOTE IS BASED ON THE FOLLOWING:

- This quotation is provided to you for information purposes only and is not intended to be an offer or a binding proposal. If you wish to purchase the quoted products, Motorola will be pleased to provide you with our standard terms and conditions of sale (which will include the capitalized provisions below), or alternatively, receive your purchase order which will be acknowledged. Thank you for your consideration of Motorola products.
- Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.
- Purchaser will be responsible for shipping costs, which will be added to the invoice.
- Prices quoted are valid for thirty(30) days from the date of this quote.
- Unless otherwise stated, payment will be due within thirty days after invoice. Invoicing will occur concurrently with shipping.

MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

Acceptance of Quotation and Motorola's Terms and Conditions

Approval Signature \_\_\_\_\_

Print Name \_\_\_\_\_

Print Title \_\_\_\_\_

P.O. # Assigned \_\_\_\_\_

Equipment Details and Pricing - continued

Qty.	Model	Description	List Price		Discounted Price	
			Unit	Ext.	Unit	Ext.
5	M20KTS9PW1 N	XTL 5000 VHF MOBILE 25-110 WATT 136-174 MHZ	\$ 1,997.00	\$9,985.00	\$1,567.65	\$7,838.23
5	G806	ENH: SOFTWARE ASTRO DIGITAL CAI OPERATION	\$ 515.00	\$2,575.00	\$404.28	\$2,021.38
5	G51	ENH: 3600 SMARTZONE OPERATION	\$ 1,500.00	\$7,500.00	\$1,177.50	\$5,887.50
5	G114	ENH: ENHANCED DIGITAL ID DISPLAY	\$ 75.00	\$375.00	\$58.88	\$294.38
5	G361	ENH: ASTRO PROJECT 25 TRUNKING SOFTWARE	\$ 300.00	\$1,500.00	\$235.50	\$1,177.50
5	G159	ADD: ENCRYPTION UCM HW	\$ 150.00	\$750.00	\$117.75	\$588.75
5	G843	ADD: AES ENCRYPTION	\$ 475.00	\$2,375.00	\$372.88	\$1,864.38
5	G298	ADD: ENCRYPTION P25 AND MDC OTAR	\$ 740.00	\$3,700.00	\$580.90	\$2,904.50
5	G442	ADD: XTL 5000 O5 CONTROL HEAD	\$ 432.00	\$2,160.00	\$339.12	\$1,695.60
5	G444	ADD: CONTROL HEAD SOFTWARE	\$ -	\$0.00	\$0.00	\$0.00
5	W22	ADD: PALM MICROPHONE	\$ 72.00	\$360.00	\$56.52	\$282.60
5	G67	<b>ADD: REMOTE MOUNT</b>	\$ 297.00	\$1,485.00	\$233.15	\$1,165.73
5	G336	ADD: KEY RETENTION 30 SECONDS	\$ 50.00	\$250.00	\$39.25	\$196.25
5	B18	ADD: AUXILIARY SPEAKER 5 WATT	\$ 60.00	\$300.00	\$47.10	\$235.50
5	G89	ADD: NO ANTENNA NEEDED	\$ -	\$0.00	\$0.00	\$0.00
5	G78	ENH: 2 YEAR ENCRYPTED REPAIR SERVICE ADVANTAGE	\$ 137.00	\$685.00	\$137.00	\$685.00
				<b>\$34,000.00</b>	<b>\$0.00</b>	<b>\$26,837.28</b>
2	M20KTS9PW1 N	XTL 5000 VHF MOBILE 25-110 WATT 136-174 MHZ	\$ 1,997.00	\$3,994.00	\$1,567.65	\$3,135.29
2	G806	ENH: SOFTWARE ASTRO DIGITAL CAI OPERATION	\$ 515.00	\$1,030.00	\$404.28	\$808.55
2	G51	ENH: 3600 SMARTZONE OPERATION	\$ 1,500.00	\$3,000.00	\$1,177.50	\$2,355.00
2	G114	ENH: ENHANCED DIGITAL ID DISPLAY	\$ 75.00	\$150.00	\$58.88	\$117.75
2	G361	ENH: ASTRO PROJECT 25 TRUNKING SOFTWARE	\$ 300.00	\$600.00	\$235.50	\$471.00
2	G159	ADD: ENCRYPTION UCM HW	\$ 150.00	\$300.00	\$117.75	\$235.50
2	G843	ADD: AES ENCRYPTION	\$ 475.00	\$950.00	\$372.88	\$745.75
2	G298	ADD: ENCRYPTION P25 AND MDC OTAR	\$ 740.00	\$1,480.00	\$580.90	\$1,161.80
2	G442	ADD: XTL 5000 O5 CONTROL HEAD	\$ 432.00	\$864.00	\$339.12	\$678.24
2	G444	ADD: CONTROL HEAD SOFTWARE	\$ -	\$0.00	\$0.00	\$0.00
2	W382	ADD: CONTROL STATION MICROPHONE	\$ 169.00	\$338.00	\$132.67	\$265.33
2	W665	ADD: CONTROL STATION OPERATION	\$ 70.00	\$140.00	\$54.95	\$109.90
2	G336	ADD: KEY RETENTION 30 SECONDS	\$ 50.00	\$100.00	\$39.25	\$78.50
2	G66	<b>ADD: DASH MOUNT</b>	\$ 125.00	\$250.00	\$98.13	\$196.25
2	G142	ADD: NO SPEAKER NEEDED	\$0.00	\$0.00	\$0.00	\$0.00
2	G89	ADD: NO ANTENNA NEEDED	\$ -	\$0.00	\$0.00	\$0.00
2	G78	ENH: 2 YEAR ENCRYPTED REPAIR SERVICE ADVANTAGE	\$ 137.00	\$274.00	\$137.00	\$274.00
				<b>\$13,470.00</b>	<b>\$0.00</b>	<b>\$10,632.86</b>
				<b>Total</b>		<b>\$105,491.79</b>





**MOTOROLA**

**Dealer/Agent/MR Proposal**

Date: 9.6.07

PCA Opportunity # 07-172

Prepared By: Cheryl Kosse  
Dealer/Agent/MR Name: ProComm Alaska LLC  
Phone: 907-563-1176

MR/Agent Address: 4831 Old Seward Hwy, Unit 111 Anchorage, Alaska 99503  
Customer Name City of Wasilla PD  
Fax: 907-261-2663

**Customer #**

Prepared For: City of Wasilla PD Street 1800 Parks Hwy City Wasilla State/Zip AK 99654 Attn: Joel Butcher	Bill To: City of Wasilla Street 290 E Herning Ave City Wasilla State/Zip AK 99654 Attn: Accounts Payable	Ship to: ProComm Alaska Street 4831 Old Seward Hwy Unit 111 City Anchorage State/Zip AK 99503 Attn: Wasilla PD	Ultimate Destination: City of Wasilla PD Street 1800 E Parks Hwy City Wasilla State/Zip AK 99654 Attn: Joel Butcher
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QTY.	Model	Description	List Price		Discounted Price	
			Unit	Ext.	Unit	Ext.
13	M20KTS9PW1 N	XTL 5000 VHF MOBILE 25-110 WATT 136-174 MHZ	\$ 1,997.00	\$25,961.00	\$1,567.65	\$20,379.39
13	G806	ENH: SOFTWARE ASTRO DIGITAL CAI OPERATION	\$ 515.00	\$6,695.00	\$404.28	\$5,255.58
13	G51	ENH: 3600 SMARTZONE OPERATION	\$ 1,500.00	\$19,500.00	\$1,177.50	\$15,307.50
13	G114	ENH: ENHANCED DIGITAL ID DISPLAY	\$ 75.00	\$975.00	\$58.88	\$765.38
13	G361	ENH: ASTRO PROJECT 25 TRUNKING SOFTWARE	\$ 300.00	\$3,900.00	\$235.50	\$3,061.50
13	G159	ADD: ENCRYPTION UCM HW	\$ 150.00	\$1,950.00	\$117.75	\$1,530.75
13	G843	ADD: AES ENCRYPTION	\$ 475.00	\$6,175.00	\$372.88	\$4,847.38
13	G298	ADD: ENCRYPTION P25 AND MDC OTAR	\$ 740.00	\$9,620.00	\$580.90	\$7,551.70
13	G442	ADD: XTL 5000 O5 CONTROL HEAD	\$ 432.00	\$5,616.00	\$339.12	\$4,408.56
13	G444	ADD: CONTROL HEAD SOFTWARE	\$ -	\$0.00	\$0.00	\$0.00
13	W22	ADD: PALM MICROPHONE	\$ 72.00	\$936.00	\$56.52	\$734.76
13	G66	ADD: DASH MOUNT	\$ 125.00	\$1,625.00	\$98.13	\$1,275.63
13	G336	ADD: KEY RETENTION 30 SECONDS	\$ 50.00	\$650.00	\$39.25	\$510.25
13	B18	ADD: AUXILIARY SPEAKER 5 WATT	\$ 60.00	\$780.00	\$47.10	\$612.30
13	G89	ADD: NO ANTENNA NEEDED	\$ -	\$0.00	\$0.00	\$0.00
13	G78	ENH: 2 YEAR ENCRYPTED REPAIR SERVICE ADVANTAGE	\$ 137.00	\$1,781.00	\$137.00	\$1,781.00
<b>TOTALS</b>				<b>\$86,164.00</b>		<b>\$68,021.66</b>

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Approval Signature \_\_\_\_\_

Print Name \_\_\_\_\_

Print Title \_\_\_\_\_

P.O. # Assigned \_\_\_\_\_



**MOTOROLA**

**Dealer/Agent/MR Proposal**

Date: 8.28.07

PCA Opportunity # 07-172

Prepared By: Cheryl Kosse  
Phone: 907-563-1176

MR/Agent Address: 4831 Old Seward Hwy, Unit 111 Anchorage, Alaska 99503  
Customer Name City of Wasilla PD

Fax: 907-261-2663

Customer #

Prepared For: City of Wasilla PD Street 1800 Parks Hwy City Wasilla State/Zip AK 99654 Attn: Joel Butcher	Bill To: City of Wasilla Street 290 E Herning Ave City Wasilla State/Zip AK 99654 Attn: Accounts Payable	Ship to: ProComm Alaska Street 4831 Old Seward Hwy Unit 111 City Anchorage State/Zip AK 99503 Attn: Wasilla PD	Ultimate Destination: City of Wasilla PD Street 1800 E Parks Hwy City Wasilla State/Zip AK 99654 Attn: Joel Butcher
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Item	Qty.	Model	Description	Unit	List Price	Ext.	Discounted Price	Ext.	
1	1	T6751	DIGITAL SMARTZONE XTS5000 Portables	\$	1.00	\$1.00	\$1.00	\$1.00	
2	20	Q498AQ	ENH: MDC & ASTRO P25 OTAR WITH MULTIKY	\$	740.00	\$14,800.00	\$740.00	\$14,800.00	
3	10	SVC209	FLASH RADIOS AND PROGRAM TO ALMR	\$	173.00	\$1,730.00	\$173.00	\$1,730.00	
4						\$0.00	\$0.00	\$0.00	
5						\$0.00	\$0.00	\$0.00	
6						\$0.00	\$0.00	\$0.00	
7						\$0.00	\$0.00	\$0.00	
8						\$0.00	\$0.00	\$0.00	
9						\$0.00	\$0.00	\$0.00	
10						\$0.00	\$0.00	\$0.00	
11						\$0.00	\$0.00	\$0.00	
<b>TOTALS</b>							<b>\$16,531.00</b>		<b>\$16,531.00</b>

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Dealer/Agent/MR Proposal

Date: 8.28.07  
PCA Opportunity # 07-172

Prepared By: Cheryl Kosse  
Dealer/Agent/MR Name: ProComm Alaska LLC  
Phone: 907-563-1176

MR/Agent Address: 4831 Old Seward Hwy, Unit 111 Anchorage, Alaska 99503  
Fax: 907-261-2663

Customer Name City of Wasilla PD

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Item	Qty.	Model	Description	List Price		Discounted Price	
				Unit	Ext.	Unit	Ext.
1	1	DVN4049A	ADV'D SYSTEM KEY IBUTTON REPLACEMENT	\$ 200.00	\$200.00	\$200.00	\$200.00
2	1	DVN4050A	ADV'D SYSTEM KEY READER REPLACEMENT	\$ 200.00	\$200.00	\$200.00	\$200.00
3	1	RVN4186	SOFTWARE FOR ASTRO 25 PORTABLE/MOBILE 2 CD SET; VERSION R01	\$ 375.00	\$375.00	\$375.00	\$375.00
4	1	RKN4106	CABLE- PROGRAMMING; RS232 PORTABLE RADIOS	\$ 251.00	\$251.00	\$251.00	\$251.00
5	1	HKN6183	RS-232 MOBILE RADIO PROGRAMMING CABLE	\$ 63.25	\$63.25	\$63.25	\$63.25
6	1	SVC209	SHIPPING AND HANDLING FROM PROCOMM TO FINAL DESTINATION	\$ 27.27	\$27.27	\$27.27	\$27.27
7					\$0.00	\$0.00	\$0.00
8					\$0.00	\$0.00	\$0.00
9					\$0.00	\$0.00	\$0.00
10					\$0.00	\$0.00	\$0.00
11					\$0.00	\$0.00	\$0.00
12					\$0.00	\$0.00	\$0.00
<b>TOTALS</b>					<b>\$1,116.52</b>		<b>\$1,116.52</b>

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Item	Qty.	Model	Description	List Price		Discounted Price	
				Unit	Ext.	Unit	Ext.
1	1	T7000	DIGITAL SMARTZONE XTL5000 Mobile	\$ 1.00	\$1.00	\$1.00	\$1.00
2	19	G298AQ	ENH: MDC & ASTRO P25 OTAR WITH MULTIKEY	\$ 740.00	\$14,060.00	\$740.00	\$14,060.00
3	9.5	SVC209	FLASH RADIOS AND PROGRAM TO ALMR	\$ 173.00	\$1,643.50	\$173.00	\$1,643.50
4					\$0.00	\$0.00	\$0.00
5					\$0.00	\$0.00	\$0.00
6					\$0.00	\$0.00	\$0.00
7					\$0.00	\$0.00	\$0.00
8					\$0.00	\$0.00	\$0.00
9					\$0.00	\$0.00	\$0.00
10					\$0.00	\$0.00	\$0.00
11					\$0.00	\$0.00	\$0.00
<b>TOTALS</b>					<b>\$15,704.50</b>		<b>\$15,704.50</b>

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