



	Approved	Denied
Date Action Taken:	7/10/07	
Other:		
Verified by: <i>W.A. Miller</i>		

**WASILLA CITY COUNCIL ACTION MEMORANDUM**

**AM No. 07-54**

**TITLE: AUTHORIZATION OF THE PURCHASE OF NETWORK EQUIPMENT FROM HEWLETT PACKARD UTILIZING THE WESTERN STATES CONTRACTING ALLIANCE (WSCA) CONTRACT IN THE AMOUNT OF \$72,461.**

Agenda of: September 10, 2007

Date: August 29, 2007

Originator: William A. Miller, Purchasing Officer ~~W.A. Miller~~

Route to:	Department	Signature/Date
	Police Chief Youth Court, Dispatch, Code Compliance	
	Culture and Recreation Services Director Library, Museum, Sports Complex	
	Public Works & Recreation Facility Maintenance Director	
X	Finance, Risk Management & MIS Director Purchasing	<i>Duane E. Coligan 8-31-07</i>
X	Deputy Administrator Planning, Economic Development, Human Resources	<i>Sandra Haulby</i>
X	City Clerk	<i>W.A. Miller</i>

**REVIEWED BY MAYOR DIANNE M. KELLER:** *Sandra Haulby for the Mayor*

**FISCAL IMPACT:**  yes \$72,461 or  no Funds Available  yes  no  
 Account name/number: 260-4192-416.70-41 Technology Replacement Fund  
 Attachments: City of Wasilla Ordinance 07-49 (passed on 08/27/2007)

**SUMMARY STATEMENT:** Council is requested to authorize the purchase of network equipment in the amount of \$72,461. This is for the purchase of a new storage area network and blade servers from Hewlett Packard under the Western States Contracting Alliance (WSCA) contract that will replace the current server that lacks sufficient storage for the City's data. The storage area network and blade servers will allow all City data to be stored on one storage network thus allowing daily secure backup of the data and expandability for future data requirement.

**ACTION:** Council is requested to authorize the purchase of the network equipment funded via ordinance 07-49 utilizing the WSCA contract in the amount of \$72,461.

**CITY OF WASILLA  
ORDINANCE SERIAL NO. 07-49**

**AN ORDINANCE OF THE WASILLA CITY COUNCIL AMENDING THE FY-08 BUDGET BY TRANSFERRING \$104,038 FROM THE TECHNOLOGY REPLACEMENT FUND BALANCE TO THE TECHNOLOGY REPLACEMENT FUND FOR THE PURCHASE AND INSTALLATION OF A NEW STORAGE AREA NETWORK (SAN), SERVERS AND ASSOCIATED SOFTWARE.**

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\* **Section 1. Classification.** This is a non-code ordinance.

\* **Section 2. Purpose.** To appropriate funds from the technology replacement fund balance to purchase a new storage area network, servers and associated software for the City of Wasilla. The funds requested are to be allocated as follows:

\$72,461 is for the purchase of a new storage area network and blade servers from Hewlett Packard under the Western State Contracting Alliance (WSCA) contract that will replace the current server that lacks sufficient storage for the City's data. The storage area network and blade servers will allow all City data to be stored on one storage network thus allowing daily secure backup of the data and expandability for future data requirement.

\$11,265 is for the purchase of Microsoft Sharepoint Portal software from Computer Discount Warehouse Government (CDWG) under the WSCA contract that enhance the City's internet and intranet capabilities. In addition, it will aid in the dissemination of information and enhance information flow within the City departments and divisions.

\$9,407 is for the purchase of new Acronis software from Computer Discount Warehouse Government (CDWG) under the WSCA contract that will automate the backup of City data onto the storage area network. In addition, it will provide for backup of critical Wasilla Police Department data that is critical for court cases and prosecutions.

\$2,905 is for the purchase of SQL Server upgrade from the current version to Version 2005 from Computer Discount Warehouse Government (CDWG) under the WSCA contract. The upgrade is necessary as Microsoft will discontinue support of the City's current SQL Server version by no later than October 1, 2007. This means no further upgrades will be available and any problems that arise from the use of the old software will not be covered by a Microsoft service contract.

\$8,000 is for the installation of the new equipment and software by the City's current IT contractor (TekMate) whose contract was approved by the Council in 2002 and expires in 2009.

The City has sufficient funds in the technology replacement fund balance for this purchase.

\* **Section 3. Appropriation.** Funds are appropriated to the following fund:

260-4192-416.60-15	Technology Replacement Fund	\$104,038
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\* **Section 4. Source of Funds.**

Technology Replacement Fund's Fund Balance	\$104,038
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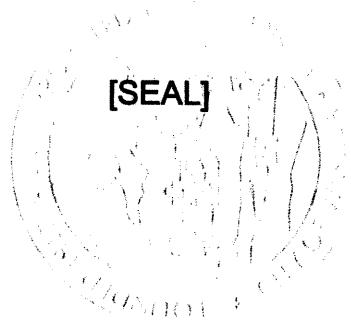
\* **Section 5. Effective Date.** This ordinance shall take effect upon adoption of the Wasilla City Council.

ADOPTED by the Wasilla City Council on August 27, 2007.

  
\_\_\_\_\_  
DIANNE M. KELLER, Mayor

ATTEST:

  
\_\_\_\_\_  
KRISTIE SMITHERS, MMC  
City Clerk





**CITY OF WASILLA  
LEGISLATION STAFF REPORT**

**RE: ORDINANCE SERIAL NO. 07-49**

**AN ORDINANCE OF THE WASILLA CITY COUNCIL AUTHORIZING THE CITY TO APPROPRIATE FUNDS FROM THE TECHNOLOGY REPLACEMENT FUND FUND BALANCE TO PURCHASE A NEW STORAGE AREA NETWORK, SERVERS AND ASSOCIATED SOFTWARE FOR THE CITY OF WASILLA.**

Agenda of: August 13, 2007 Introduction  
 Originator: Purchasing/Contracting Officer

Date: August 3, 2007

Route to:	Department	Signature/Date
	Police Chief Youth Court, Dispatch, Code Compliance	
	Culture and Recreation Services Director Library, Museum, Sports Complex	
	Public Works & Recreation Facility Maintenance Director	
X	Finance, Risk Management & MIS Director Purchasing	<i>Juan E Colligan 8-3-07</i>
X	Deputy Administrator Planning, Economic Development, Human Resources	<i>S. Harley 8-03-07</i>
X	City Clerk	<i>K.M. Ke</i>

**REVIEWED BY MAYOR DIANNE M. KELLER:** *S. Harley for the Mayor*

**FISCAL IMPACT:**  yes or  no      Funds Available  yes  no

Account name/number: 260-4192-416.70-41  
 Technology Replacement Fund Fund Balance

Attachments: Ordinance No. 07-49  
 Quotes from HP and CDWG

**SUMMARY STATEMENT:** The purpose of this ordinance is to authorize the City to appropriate funds from the technology replacement fund fund balance to purchase a new storage area network, servers and associated software for the City of Wasilla.



*The Right Technology.  
Right Away.™*

www.CDWG.com  
800-808-4239

# SALES QUOTATION

QUOTE NO.	ACCOUNT NO.	DATE
GVK4997	9722152	7/12/2007

BILL MILLER  
290 E HERNING AVE  
CITY OF WASILLA  
WASILLA, AK 99654

CITY OF WASILLA  
290 E HERNING AVE  
BILL MILLER  
WASILLA, AK 99654-7091  
Contact: BILL MILLER 907-373-9047

Customer Phone # 9073739047

Customer P.O.# MS/ACRONIS QUOTE

ACCOUNT MANAGER	SHIPPING METHOD	TERMS	EXEMPTION CERTIFICATE
MELISSA HARKINS 877-404-6296	DROP SHIP-GROUND	Request Terms	GOVT-EXEMPT

QTY	ITEM NUMBER	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1	890677	MS GSA SQL SVR STD 2005 Mfg#: MLG-228-04528 Contract: GSA SCHEDULE GS-35F-0195J	606.24	606.24
10	891780	MS GSA SQL DEVICE CAL 2005 Mfg#: MLG-359-01743 Contract: GSA SCHEDULE GS-35F-0195J	110.96	1109.60
1	890677	MS GSA SQL SVR STD 2005 Mfg#: MLG-228-04528 Contract: GSA SCHEDULE GS-35F-0195J	606.24	606.24
5	891780	MS GSA SQL DEVICE CAL 2005 Mfg#: MLG-359-01743 Contract: GSA SCHEDULE GS-35F-0195J	110.96	554.80
1	880007	MS WWF SQL SRV STD 2005 32 MED Mfg#: MWF-228-05236 Contract: MARKET	26.00	26.00
6	1192858	ACRONIS TRUE IMAGE ENT SRV 9.1 1-9U Mfg#: A-C-TIX9ESLCWEN01 Contract: MARKET	884.00	5304.00
6	1192844	ACRONIS TI ENT SRV 9.1 MNT 1-9U Mfg#: A-C-TIXXES1MWEN01 Contract: MARKET	183.00	1098.00

**BUY WITH CONFIDENCE. CDW IS A FORTUNE 500 COMPANY.**

**TOTAL** ➔

Continued

CDW Government, Inc.  
230 North Milwaukee Ave.  
Vernon Hills, IL 60061  
General Phone: 847-371-5000 Fax: 847-419-6200  
Account Manager's Direct Fax: 847-968-1735

Please remit payment to:  
CDW Government, Inc.  
75 Remittance Drive  
Suite 1515  
Chicago, IL 60675-1515



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Right Away.™*

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# SALES QUOTATION

QUOTE NO.	ACCOUNT NO.	DATE
GVK4997	9722152	7/12/2007

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Customer Phone # 9073739047

CITY OF WASILLA  
290 E HERNING AVE  
BILL MILLER  
WASILLA, AK 99654-7091  
Contact: BILL MILLER 907-373-9047

Customer P.O. # MS/ACRONIS QUOTE

ACCOUNT MANAGER	SHIPPING METHOD	TERMS	EXEMPTION CERTIFICATE
MELISSA HARKINS 877-404-6296	DROP SHIP-GROUND	Request Terms	GOVT-EXEMPT

QTY	ITEM NUMBER	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
6	1193549	ACRONIS TI UNIV REST ENT SRV 1-9U Mfg#: A-C-URX9ESLCWEN01 Contract: MARKET	273.00	1638.00
6	1193530	ACRONIS TI UNIV REST ENT SRV MNT 1-9 Mfg#: A-C-URXXES1MWEN01 Contract: MARKET	54.49	326.94
8	1192893	ACRONIS TRUE IMAGE WKST 9.1 1-9U Mfg#: A-C-TIX9WSLCWEN01 Contract: MARKET	72.89	583.12
8	1193224	ACRONIS TRUE IMAGE WKST 9.1 MNT 1-9U Mfg#: A-C-TIXXWS1MWEN01 Contract: MARKET	14.49	115.92
8	1193554	ACRONIS TRUE IMAGE UNIV REST WS 1-9U Mfg#: A-C-URX9WSLCWEN01 Contract: MARKET	27.00	216.00
8	1193544	ACRONIS TI UNIV REST WS MNT 1-9U Mfg#: A-C-URXXWS1MWEN01 Contract: MARKET	5.50	44.00
1	1068832	MS GSA SHAREPOINT SRV 2007 Mfg#: MLG-76P-00438 Contract: GSA SCHEDULE GS-35F-0195J	2969.00	2969.00
130	1068816	MS GSA SHAREPOINT DEVICE CAL 2007 Mfg#: MLG-76M-00868	63.63	8271.90

**BUY WITH CONFIDENCE. CDW IS A FORTUNE 500 COMPANY.**

**TOTAL** Continued

CDW Government, Inc.  
230 North Milwaukee Ave.  
Vernon Hills, IL 60061  
General Phone: 847-371-5000 Fax: 847-419-6200  
Account Manager's Direct Fax: 847-968-1735

Please remit payment to:  
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75 Remittance Drive  
Suite 1515  
Chicago, IL 60675-1515



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# SALES QUOTATION

QUOTE NO.	ACCOUNT NO.	DATE
GVK4997	9722152	7/12/2007

BILL MILLER  
290 E HERNING AVE  
CITY OF WASILLA  
WASILLA, AK 99654

Customer Phone # 9073739047

CITY OF WASILLA  
290 E HERNING AVE  
BILL MILLER  
WASILLA, AK 99654-7091  
Contact: BILL MILLER 907-373-9047

Customer P.O. # MS/ACRONIS QUOTE

ACCOUNT MANAGER	SHIPPING METHOD	TERMS	EXEMPTION CERTIFICATE
MELISSA HARKINS 877-404-6296	DROP SHIP-GROUND	Request Terms	GOVT-EXEMPT

QTY	ITEM NUMBER	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1	1061695	Contract: GSA SCHEDULE GS-35F-0195J  MS WWF SHAREPOINT 2007 32/64 MED STD Mfg#: MWF-76P-00601 Contract: MARKET	25.00	25.00
		SUBTOTAL		23494.76
		FREIGHT		.00
		SALES TAX		.00

BUY WITH CONFIDENCE. CDW IS A FORTUNE 500 COMPANY.

**TOTAL** US Currency  
23,494.76

CDW Government, Inc.  
230 North Milwaukee Ave.  
Vernon Hills, IL 60061  
General Phone: 847-371-5000 Fax: 847-419-6200  
Account Manager's Direct Fax: 847-968-1735

Please remit payment to:  
CDW Government, Inc.  
75 Remittance Drive  
Suite 1515  
Chicago, IL 60675-1515



**Public Sector Sales**

July 12, 2007

CITY OF WASILLA  
290 E HERNING AVE  
WASILLA AK 99654

Dear Bill Miller,

Thank you for your recent interest in Hewlett-Packard Public Sector Sales. Award-winning Hewlett-Packard products are designed to deliver high-performance technology, powerful networking and legendary Hewlett-Packard quality - all at a value that your budget demands. From handheld PCs to AlphaServer Supercomputers, Hewlett-Packard provides a single resource for complete solutions that meet all your computing needs. You can rely on Hewlett-Packard for the performance, uptime, and efficiency you need to keep your agency running smoothly and hassle-free. Every Hewlett-Packard product is designed and tested to provide industry-standard compatibility and investment protection. And, with special maintenance services, easy ordering and flexible financing, Hewlett-Packard makes buying the right solution for your organization easier and more convenient than ever.

Attached is the price quotation you requested. When submitting a purchase order directly to Hewlett-Packard, please be certain to include the requested information on the Ordering Information page attached to this quotation. Including the necessary information will ensure the accurate and timely processing of your order through Hewlett-Packard Public Sector. You may order online at [http://welcome.hp.com/country/us/eng/solutions/pub\\_sector.html](http://welcome.hp.com/country/us/eng/solutions/pub_sector.html) or fax in your purchase order at 800-825-2329.

-Please reference this contract: SLED - WESTERN STATES CONTRACTING ALLIANCE  
Contract (A63309) terms and conditions.

-The terms and conditions of the SLED - WESTERN STATES CONTRACTING ALLIANCE  
Contract (A63309) will apply to any order placed as a result of this inquiry; no other terms or conditions shall apply.

If you should have questions regarding this quotation or need any other assistance, please contact your Public Sector sales representative.

Sincerely,

**Mike Manuel**

Inside Sales Representative





## Public Sector Sales

### Ordering Information

It's never been easier to place your direct orders with Hewlett-Packard. Now you can have fast, accurate service with special options designed to personalize, process and expedite your shipments with higher levels of accuracy. Ordering Hewlett-Packard products is as simple as picking up the phone, using the fax machine, or logging onto the Hewlett-Packard Public Sector website at [http://welcome.hp.com/country/us/eng/solutions/pub\\_sector.html](http://welcome.hp.com/country/us/eng/solutions/pub_sector.html)

#### Online ordering

With the Hewlett-Packard Online Store, you can create quotes with real-time pricing; place an order using a credit card or purchase order, keep up-to-date on the latest product promotions and pricing available on your contract, inquire about order status and view product/price information - all from your desktop PC. Visit [http://welcome.hp.com/country/us/eng/solutions/pub\\_sector.html](http://welcome.hp.com/country/us/eng/solutions/pub_sector.html)

#### Faxing Option

Faxing your order is convenient, too. Simply fill out your request on the customer purchase order and send to 1-800-825-2329. Your order will be promptly handled, and you can call a Customer Service Representative to confirm your order.

#### Personalized Telesales

To provide more personal service to you, our telephone sales and order administration representatives are assigned by territory. This means you can reach a dedicated government, education, or medical sales team every time you call - giving you added value by letting you grow personal relationships with representatives who know your product as well as your special terms and delivery requirements. To request a quote, check product availability, and other related questions, call your Telesales Representative.

### Order Accuracy

To ensure the accurate and timely processing of your order, please verify that your purchase order includes the following information:

- o Bill-to address,
- o Ship-to address,
- o Purchase order number,
- o Part number, description, and price,
- o Contract # and name
- o Reseller of choice
- o Contact name , phone number, and email address,
- o Special delivery requirements
- o Requested delivery date
- o Signature of authorized purchaser
- o Please note the Hewlett Packard must be listed as the vendor.

### Tax-Exempt Certificate Requirements

All tax-exempt accounts should have a tax-exempt certificate on file with Hewlett-Packard to avoid having sales tax added to their invoice. This certificate needs to be provided only once. If you are ordering for the first time, please include with your order or account application.

### Free Configuration Services (excludes non-configure to order IPG product)

When you purchase Hewlett-Packard products through Public Sector, you become eligible for configuration of Hewlett-Packard hardware options and upgrades at NO extra cost. To request this free service, clearly state on your purchase order which options and upgrades you would like installed and list each configuration separately. Once an order is placed, in-stock items require 2-4 business days for installation.

### HP Credit

Hewlett-Packard's financing programs can help your agency purchase or lease HP solutions. To inquire more about a customized financial solution proposal call your Telesales Representative.

### Order Tracking and Status

All orders are entered within 24 hours of receipt and are scheduled to ship on a first in first out basis. Orders are shipped within seven days of receipt provided all items are in stock and all necessary information has been properly included on your purchase order. (Remember that ship complete orders can be delayed if a particular item is not currently in stock.) To inquire about the status of your order, you can either log on to [http://welcome.hp.com/country/us/eng/solutions/pub\\_sector.html](http://welcome.hp.com/country/us/eng/solutions/pub_sector.html) or call your corresponding Customer Service Representative.

### Returned Merchandise

A return material authorization number (RMA) is required for all returns to be processed. Returns may be requested within 30 days of shipment. Please call your Public Sector Customer Service Representative in order to have an RMA assigned. Please have a copy of the packing slip available when you call.

### Customer Relationship and Sales For Public Sector Sales

Fax: 800-825-2329

Education: 800-888-3224

Higher Ed: 877-480-4433

STL: 888-202-4682

Returns: 800-888-3224 x1060



# PRICE QUOTATION

Quote Number: 1348301

Page 1 of 4

July 12, 2007

Provided by: Mike Manuel

Bill Miller  
CITY OF WASILLA

Contract: SLED - WESTERN STATES CONTRACTING ALLIANCE (A63309)

Product availability and product discontinuation is subject to change without notice. The prices in this quotation are valid for 30 days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order.

Item	Part No.	Description	Qty.	Unit Price	Extended
<b>Group:</b>					
1.	302970-B21	<b>HP StorageWorks MSA30 Dual Bus Enclosure</b> Storage enclosures - HP StorageWorks MSA30 dual bus enclosure I/O - Dual bus I/O module Rack components - 12 ft VHDCI to VHDCI SCSI cable Power cord - AC power cords with IEC-C13 plug Redundant power supply - Redundant power supply Rack-mount kits - Mounting hardware Software - Documentation CD	1	\$1,799.00	\$1,799.00
2.	AD510A	<b>HP StorageWorks Modular Smart Array 1500cs with MSA30 single channel SCSI enclosure</b> Product - HP StorageWorks Modular Smart Array 1500cs with MSA30 single channel SCSI enclosure Total drives - 96 Maximum storage - 64TB Expansion - MSA30, MSA20 Host interface - 2Gb/1Gb FC Drive interface - SCSI/SATA Drive form factor - 3.5 in.	1	\$5,999.00	\$5,999.00
3.	218231-B22	<b>HP StorageWorks Modular SAN Array 1000 Controller</b> The HP StorageWorks Modular SAN Array 1000 is a 2 Gb Fibre Channel storage system for the entry-level storage area network (SAN). It reduces the complexity, expense, and risk of SAN deployments. A new optional 8-port SAN switch can be installed giving a cost effective and space saving method of scaling the msa1000 and attaching to a large SAN environment. The availability of a free alternative version of firmware allows the option of separate support for Tru64 UNIX and OpenVMS operating systems.	1	\$3,199.00	\$3,199.00
4.	AA987A	<b>MSA1500 Fibre Channel I/O module</b>	1	\$300.00	\$300.00
5.		<b>See Comments Below</b> 412152-B21 HP BLc7000 Mod-X Enclosure	1	\$2,746.00	\$2,746.00

Note: For detailed warranty information, please link to "URL" for more information [www.hp.com/go/specificwarrantyinfo](http://www.hp.com/go/specificwarrantyinfo). Sales taxes added where applicable. Freight is FOB Destination.



# PRICE QUOTATION

Quote Number: 1348301

Page 2 of 4

July 12, 2007

Provided by: Mike Manuel

Bill Miller  
CITY OF WASILLA

Contract: SLED - WESTERN STATES CONTRACTING ALLIANCE (A63309)

Product availability and product discontinuation is subject to change without notice. The prices in this quotation are valid for 30 days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order.

Item	Part No.	Description	Qty.	Unit Price	Extended
6.	412138-B21	HP c7000 Enclosure Power Supply Option Kit (supplied with IEC C20 - C19 jumper cord)	6	\$190.00	\$1,140.00
7.		See Comments Below 413379-B21 HP BLc7000 1 PH FIO Power Module Opt	1	\$144.00	\$144.00
8.	412140-B21	HP Active Cool Fan Option Kit	10	\$114.00	\$1,140.00
9.		See Comments Below 436747-B21 HP ICM Data Center No Media 8-Svr Lic	1	\$1,093.00	\$1,093.00
10.	416656-B21	HP ProLiant BL460c 3.00GHz server blade Product - HP ProLiant BL460c server blade Processor - Dual Core Intel® Xeon® 5160 (3.00GHz, 1333 FSB) Processor Memory - HP 2GB Fully Buffered DIMM PC2-5300 2X1GB Memory Storage controller - Embedded Smart Array E200i SAS Array Controller with 64MB cache Network card - 2 Integrated Gigabit Ethernet NIC ports plus (1) additional 10/100 NIC dedicated to iLO 2 Management Server management - Integrated Lights-Out (iLO2) Management (integrated on motherboard) Warranty - Warranty - 3 years - parts, labor, onsite - next business day	8	\$2,483.00	\$19,864.00
11.	403621-B21	Emulex Dual Channel 4Gb, PCI-E-to-Fibre Channel Host Bus Adapter	8	\$570.00	\$4,560.00
12.	AE370A	HP Brocade 4/12 SAN Switch for HP c-Class BladeSystem Product - HP Brocade 4Gb 4/12 SAN Switch for HP c-Class BladeSystem Performance - 4 Gbps Maximum ports - 24 Minimum ports - 12 Aggregate bandwidth - 192 Gbps (end-to-end) Protocol support - Fibre Channel Blade type supported - HP c-Class BladeSystem	1	\$4,799.00	\$4,799.00
13.	431935-B21	HP 72GB Hot Plug 2.5 SAS 15,000 rpm Hard Drive	16	\$415.00	\$6,640.00

Note: For detailed warranty information, please link to "URL" for more information [www.hp.com/go/specificwarrantyinfo](http://www.hp.com/go/specificwarrantyinfo)  
Sales taxes added where applicable. Freight is FOB Destination.



# PRICE QUOTATION

Quote Number: 1348301

Page 3 of 4

July 12, 2007

Provided by: Mike Manuel

Bill Miller  
CITY OF WASILLA

Contract: SLED - WESTERN STATES CONTRACTING ALLIANCE (A63309)

Product availability and product discontinuation is subject to change without notice. The prices in this quotation are valid for 30 days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order.

Item	Part No.	Description	Qty.	Unit Price	Extended
14.	UE459E	HP Care Pack 3-year, 4-hour, 24x7 c-Class Server Blade Hardware Support -electronic	8	\$292.00	\$2,336.00
15.		See Comments Below UE438E HP 3y 4h 24x7 4/24 SAN Switch HW Supp	1	\$974.00	\$974.00
16.	AA988A	MSA Model B Dual Channel SCSI I/O Module	2	\$420.00	\$840.00
17.	221692-B22	5 m LC-LC Multi-Mode Fibre Channel Cable	2	\$66.00	\$132.00
18.	350964-B22	300.0-GB 10,000 rpm U320 Universal Hard Drive (1") choice of drives in enclosures	14	\$671.00	\$9,394.00
19.	286716-B22	146.8-GB 10,000 rpm U320 Universal Hard Drive (1")	14	\$383.00	\$5,362.00
<b>SUB TOTAL :</b>					<b>\$72,461.00</b>

**TOTAL PRICE :**

**\$72,461.00**

## GET MORE FOR YOUR MONEY

Make the most of your budget and protect against technology obsolescence. Lease these HP products with a purchase price of \$72,461.00 for 36 months for as little as \$2,249.91 per month. At the end of the lease, send the equipment back to HP Financial Services and upgrade to new technology or purchase the equipment at its fair market value.\*

## GET MORE WITH HP FINANCIAL SERVICES

For more information, call Hewlett-Packard Financial Services Company at 1-888-277-5942 and talk to a financial services representative who specializes in supporting government and education entities.

Note: For detailed warranty information, please link to "URL" for more information [www.hp.com/go/specificwarrantyinfo](http://www.hp.com/go/specificwarrantyinfo). Sales taxes added where applicable. Freight is FOB Destination.



# PRICE QUOTATION

Quote Number: 1348301

Page 4 of 4

July 12, 2007

Provided by: Mike Manuel

Bill Miller  
CITY OF WASILLA

Contract: SLED - WESTERN STATES CONTRACTING ALLIANCE (A63309)

Product availability and product discontinuation is subject to change without notice. The prices in this quotation are valid for 30 days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order.

Item	Part No.	Description	Qty.	Unit Price	Extended
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\* The monthly payment amount is for a lease commencing on or before 8/11/2007 with a term of 36 months and a fair market value purchase option at the end of the lease term. This and other leasing and financing options are available through Hewlett-Packard Financial Service Company (HPFSC) or one of its affiliates to qualified education and state and local customers in the U.S. and subject to credit approval and execution of standard HPFSC documentation. Fees and other restrictions may apply. This is not a commitment to lease. Rates and payments are subject to change at any time without notice. Leasing and financing options for Federal governmental agencies (subject to a \$50,000 minimum) are available from Hewlett-Packard Company.

Comments:

Note: For detailed warranty information, please link to "URL" for more information [www.hp.com/go/specificwarrantyinfo](http://www.hp.com/go/specificwarrantyinfo)  
Sales taxes added where applicable. Freight is FOB Destination.