



	Approved	Denied
Date Action Taken:	8/27/07	
Other:		
Verified by:	<i>WAM</i>	

**WASILLA CITY COUNCIL ACTION MEMORANDUM**

**AM No. 07-50**

**TITLE: AWARD OF CONTRACT TO ALASKA SALES & SERVICE, INC., IN THE AMOUNT OF \$98,793 FOR THREE (3) NEW POLICE VEHICLES.**

Agenda of: August 27, 2007

Date: August 15, 2007

Originator: William A. Miller, Purchasing Officer *WAM*

Route to:	Department	Signature/Date
X	Police Chief Youth Court, Dispatch, Code Compliance	<i>[Signature]</i> 8/15/07
	Culture and Recreation Services Director Library, Museum, Sports Complex	
	Public Works & Recreation Facility Maintenance Director	
X	Finance, Risk Management & MIS Director Purchasing	<i>Duane E. Colgan</i> 8-15-07
X	Deputy Administrator Planning, Economic Development, Human Resources	<i>[Signature]</i> 8-15-07
X	City Clerk	<i>WAM</i>

**REVIEWED BY MAYOR DIANNE M. KELLER:** *Dianne M. Keller* 8/17/07

**FISCAL IMPACT:**  yes \$98,793.00 or  no Funds Available  yes  no  
 Account name/number: 120-4230-420.70-42 Capital Purchase – Police Vehicles  
 Attachments: Bid Matrix for Invitation to Bid 0667-0-2007/WM

**SUMMARY STATEMENT:** In accordance with WMC 5.08.120, on July 10, 2007, the City of Wasilla issued Invitation to Bid 0667-0-2007/WM for three (3) new 2008 Chevrolet Tahoe 4WD 5W4 Special Service Package Police Vehicles (PPV).

Bids were received from two firms: Alaska Sales and Service, and Chevrolet of Wasilla. As Chevrolet of Wasilla is located within the city limits, they qualified under Wasilla Municipal Code 5.08.190 for a local contractor preference. However, even with the 2-1/2% local contractor preference bid adjustment, they still were not the low bidder. For example, the total bid price for this order of three (3) Tahoe SSPPV's from Chevrolet of Wasilla with the 2-1/2% bidder preference deduction was \$99,411.96 whereas the total bid price for the same vehicles from Alaska Sales and Service was \$98,793. Council is requested to authorize award of a contract to the lowest responsive and responsible bidder, Alaska Sales & Service, in the amount of \$98,793.00.

Due to the special service of these vehicles and the required law enforcement accessories (light bar, siren, etc.), these units are only available new from the manufacturer.

The objective is to replace three aging police vehicles with four wheel drive equipped vehicles that will allow the WPD to respond in the winter in areas that aren't easily accessible with rear wheel drive vehicles. In addition, a recent article in Police Fleet Manager, stated "the lifecycle cost analysis performed by the Western Michigan University Police Department established the Chevrolet Tahoe PPV, though initially more expensive, proved more economical to operate when compared to the Ford Crown Victoria Police Interceptor (CVPI). When the cost per mile, expressed in cents is compared, the PPV really stands out. The PPV's average cost of 64 cents per mile is lower than the CVPI's average of 73 cents per mile. The nine cents per mile difference adds up over the lifecycle to more than \$1,500 per vehicle. Considering the higher initial cost less this savings, then with further consideration given to the higher resale value of the PPV, the high initial cost is eliminated."

**SPECIFICATIONS for POLICE VEHICLES:** The City of Wasilla is seeking bids from qualified dealers for three (3) each 2008 Chevrolet Tahoe 4WD 5W4 Special Service Package Police Vehicles for the Wasilla Police Department. For purposes of this ITB, certain vehicle accessories are specifically identified by brand name and model/part number. Only the listed brand name and model/part numbers are acceptable. Substitutes are not allowed.

**MINIMUM REQUIREMENTS TO BID:** The dealer must meet the following applicable requirements:

1. Possession of a current Alaska Motor Vehicle Dealer License pursuant to AS 08.66.010 through AS 08.66.090, when offering motor vehicles, trailers or semi-trailers.
2. Must be a manufacturer(s) authorized warranty service dealer for the unit.

**APPLICATION:** To be used by the Wasilla Police Department on continuous patrol duties in weather conditions typical of the greater Wasilla area. No advertising of any kind may be placed on the vehicle or attached equipment such as splash guards, etc.

**UNIT TYPE:** *Chevrolet Tahoe 5W4 Special Service Package*

1. **Engine:** Gas, V8, 5.3L, 325 HP w/Active Fuel Management System. Emissions Code: FE9
2. **Transmission:** Automatic, 4-Speed w/ OD
3. **Seating:**
  - a. 5-passenger (including driver)
  - b. Front bucket seats (Option A95) with no console (Option 9N5), cloth only.
  - c. Vinyl rear 60/40 split bench seat.
  - d. Interior color to be dark navy, dark grey or black (ebony).
4. **Body:**
  - a. Four (4) Doors
  - b. Wheel base: 116 Inches

- c. Overall Length: 202 Inches
  - d. Front license plate bracket.
  - e. Privacy Glass, OEM.
  - f. Skid Plate Package.
  - g. Black vinyl flooring, with removable floor mats.
  - h. Cruise Control, Tilt Steering, Power Windows, Power Door Locks, Keyless Entry
  - i. AM/FM Radio with MP3 Compatible CD-Player, Seek-and Scan, Digital Clock, Auto-Tone Control, Radio Data System (RDS), Speed-Compensated Volume and Theftlock.
  - j. Front Tow Hooks
  - k. Heavy duty trailering equipment package, includes trailering hitch platform, 7-wire harness with independent fused trailering circuits mated to a 7-way sealed connector, (VR4) 2" trailering receiver and electric brake controller jumper harness.
  - l. Supplemental restraint system for both driver and right front passenger.
- 5. Brakes:** 4-wheel anti-lock brake system.
- 6. Tires:** All season radial tires with a full size spare securely mounted lockable outside winch-type carrier mounted under the frame at the rear of the vehicle.
- 7. Mud & splash guards:** Factory, full size, heavy duty installed behind all four wheels with a minimum of three (3) attachment points utilized. Aftermarket mud/splash guards are not acceptable. No advertising may be placed anywhere on the mud/splash guards.
- 8. Antifreeze/block heater:**
- a. Permanent anti-freeze to minus 50 degrees Fahrenheit.
  - b. Option K05 – engine block heater
- 9. Miscellaneous:**
- a. One (1) each operator's manual and tool kit (jack and wheel wrench) to be delivered with each vehicle.
  - b. Vehicle shall include the following options:
    - i. ASF – Air bags, head curtain side impact
    - ii. 6E2 or 6E8 – Key common
    - iii. AMF – Keyless entry
    - iv. 9G8 – Delete daytime running lights
    - v. G80 – Locking differential
    - vi. AP3 – Remote vehicle starter system
    - vii. KNP – External transmission oil cooler
    - viii. 6A6 – Dual cranking 730 CCA batteries
    - ix. 6J7 – Flasher system
    - x. 6B2 – Rear door handles inoperative
    - xi. 6N6 – Rear door locks inoperative
    - xii. 6N5 – Rear window switches inoperative
    - xiii. 7X7 – Spot lamp (left and right hand, separately fused)
- 10. Pre-delivery Inspection** Prior to delivery, each vehicle shall be serviced and inspected by the dealer. A certification of this inspection must include the following (as applicable to the type of equipment):
- i. Dealer and vehicle identification.

- ii. Check-off of service and inspection performed including a list of all fluids including type weight and specification that are in the equipment as delivered for all fluid compartments.
- iii. The vehicle's crankcase, differential and transmission, and other fluid compartments shall be filled to the manufacturer's recommended capacity.
- iv. Fuel tank shall be filled to at least register a minimum  $\frac{1}{4}$  full on the fuel gauge, unless restricted by the commercial carrier, when the vehicle arrives at the delivery location.
- v. The vehicle shall be clean and free from defects when delivered and should be ready for immediate and continued use upon delivery.
- vi. Units delivered in an incomplete state, or those have deficiencies per the specification, are subject to the damage charges as noted in paragraph h above.

**STAFF RECOMMENDED ACTION:** Council is requested to authorize a contract award for the purchase of three (3) new Wasilla Police Department vehicles from Alaska Sales & Service in the amount of \$98,793.00.



# CITY OF WASILLA

• Purchasing •

290 East Herning Avenue • Wasilla • Alaska • 99654-7091

• Telephone 907-373-9047 • Fax 907-373-9011 •

Abstract of Bids Received for Bid #: ITB-0667-0-2007/WM

Title: Chevrolet Tahoe 4WD 5W4 Special Service Package Police Vehicles

Date: August 10, 2007 Time: 2:01 p.m. Location: Wasilla City Hall – Public Works

	Alaska Sales & Service	Chevrolet of Wasilla	Skinner Sales & Service
Date Received	08/09/2007	08/10/2007	No Bid Received
Bid Price for each 2008 Chevrolet Tahoe 4WD 5W4 Special Service Package Police Vehicle per specifications (FOB Wasilla)	\$32,931.00	\$33,987.00	
Less 2.5% bidder preference per WMC 5.08.190	-0-	-\$849.68	
Evaluation bid price (each):	\$32,931.00	\$33,137.32	
Award Bid To:	<b>X</b>		

## Bid Opening Attendance Record

Company Name	Company Representative	Telephone Number
City of Wasilla	Lynn Gronlund	907-373-9017
Chevrolet of Wasilla	Randy Richards	907-373-8669
City of Wasilla	William Miller	-373-9047
City of Wasilla	Bill Harvey	907-373-9019