



	Approved	Denied
Action taken	11/24/03	
Other:		
Verified by:	<i>Alm. Thes</i>	

WASILLA CITY COUNCIL MEMORANDUM

CM No. 03-65

TITLE: To Authorize The Purchase Of Digital Radios And Supporting Equipment In The Amount Of \$39,612 From Pro-Comm.

COUNCIL MEETING DATE: November 24, 2003

ADMINISTRATION INITIAL: *DMC*

REQUESTED BY: Chief Savage

PREPARED BY: Charlie Fannon

Date Prepared: 10/22/03

FISCAL IMPACT:

If yes, amount requested: \$39,612 Account No.: 001-4230-420-60.92

SUMMARY STATEMENT: These funds are Homeland Security Grant funds and **do not** require any local match. The grant total of \$39,612 is for the purchase of five (5) each digital portable and mobile radios and the equipment that supports them, i.e. shoulder mike, earpiece, batteries, etc. The grant was acquired with the understanding that we will be applying for the same amount in FY-04 and FY-05.

The State of Alaska Contract that this purchase is being made off of is with the Information Technology Group. Motorola's contract # is 99-138-A and we are allowed to use the state's price schedule. There is only one authorized Motorola dealer in Alaska and that is Pro-Comm. We already currently do business with them.

STAFF RECOMMENDED ACTION: To authorize the purchase of digital portable and mobile radios, plus supporting equipment in the amount of \$39,612 from Pro-Comm.

Attachments: E-mail dated Oct. 17, 2003, between Pro-Comm and Charlie Fannon detailing discount per the Alaska State bid. Bid document showing cost of this purchase. Grant Award documents.

Charlie Fannon

From: Natha Thompson [nthompson@procommak.com]
Sent: Friday, October 17, 2003 2:55 PM
To: Charlie Fannon
Subject: State - Motorola Contract

Charlie,

I asked Trygve Erickson with Motorola about the state pricing on the digital equipment that you now have funding for. He sent me the email below. He also informed me over the phone that the State Pricing is 30% off of list, which is unheard of anywhere else, even in the Lower 48. You will not be able to get pricing for the Motorola Astro Digital Spectra or the Motorola XTS5000 lower than that from anyone else.

I do not know if Trygve's email is sufficient for your purposes or not. Let me know if you can proceed with your purchase order or not.

When I talked to Gary at about 1:00 this afternoon, he said that he was going to call you as soon as he and I finished our phone conversation. I hope that he was able to reach you.

Thanks - Natha

-----Original Message-----

From: Erickson Trygve-C13792 [mailto:Trygve.Erickson@motorola.com]
Sent: Thursday, October 16, 2003 4:58 PM
To: Natha Thompson
Subject: I'z wrong

There is a multi-year contract between SOA and Motorola for P25 subscribers. We are in year 2 and pricing quoted was based on that contract

DIGITEL RADIOS

Mobile Radios

<u>Qty</u>	<u>Model</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
15	D04JKH9SW7N	W7 VHF 25-50 W Astro Digital	\$3,805.	\$57,075.
15	G806	ENH: IMBE Astro Digital		
15	G51	ENH: SMARTZONE OPERATION		
15	G361	ENH: Project 25 9600 BAUD TRUNKING		
15	W496	ALT: REMOTE MOUNT W4, W5, OR W7 WIT		
15	G114	ENH: DIGITAL ID DISPLAY		
15	W652	ADD: ANTENNA BROADBAND		
15		INSTALLATION	\$280.	\$ 4,200.

PROPOSAL TOTAL-----\$61,275.00

Portable Radios

<u>Qty</u>	<u>Model</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
15	H1BKEF9PW6N	PORTABLE ASTRO DIGITAL XT5500	\$3,535.	\$53,025.
15	Q806	ADD: SOFTWARE ASTRO DIGITAL CAI OPE		
15	H38	ADD: SMARTZONE SYS SOFTWARE		
15	Q361	ENH: ASTRO 25 SOFTWARE		
15	H14	ENH: ENHANCED DIGITAL ID DISPLAY		
15	Q186	ALT: BATTERY NIMH 1800MAH (NTN8923)		
15	NMN6191	SPEAKER MIKE	\$ 112.	\$1,680.
15	BDN6664	EAR PIECE	\$ 52.	\$ 780.
15	NTN1873	SMART RAPID DESKTOP CHARGER	\$ 183.	\$2,745.
15	NTN8923	BATTERY	\$ 133.	\$1,995.
15	NTN8381	LEATHER CASE	\$ 72.	\$1,080.

PROPOSAL TOTAL-----\$55,485.

Fleet Map/Code Plug/Programming Template----\$ 700.00
Total for Mobiles and Accessories-----\$61,275.00
Total for Portables and Accessories-----\$55,485.00

TOTAL COST-----\$117,460.00

**PROCOMM ALASKA, LLC
CORPORATE OFFICES**

4831 OLD SEWARD HIGHWAY, UNIT 111
ANCHORAGE, AK 99503

PHONE: 907-563-1176 FAX: 907-261-2663 TOLL FREE 1-800-478-9191

FACSIMILE TRANSMITTAL SHEET

TO: Charlie Fannon	FROM: Natha Thompson
COMPANY: City of Wasilla Police Department	DATE: 6-2-03
FAX NUMBER: 357-7877	TOTAL PAGES: (INCL. COVER) Three
PHONE NUMBER: 352-5427	PHONE NUMBER: 373-7628
RE:	DEPARTMENT:

NOTES/COMMENTS:

Charlie,

Attached you will find the pricing you requested per your email on 6-02-03.

Please note the following disclaimers:

1. Pricing is subject to change, due to any option changes at the time of purchase.
2. Fleet map, code plug/programming template must be provided by customer. If not, and ProComm Alaska develops/creates fleet map, code plug/programming template, there is a one time fee of \$350.00 per type of equipment (mobile or portable).

If you have any questions regarding these quotes, please give me a call.

Thanks - Natha Thompson

ADDITIONAL OFFICE LOCATIONS		
3801 S. Cushman Street Fairbanks, AK 99701 Phone: 907-452-7934 Fax: 907-451-1531	36273 Omega Drive, Suite 3 Soldotna, AK 99669 Phone: 907-260-5284 Fax: 907-260-5281	1900 Foundry Way, Suite 5 Wasilla, AK 99654 Phone: 907-373-7628 Fax: 907-373-7636

Dealer/Agent/MR Name: ProComm Alaska LLC

Prepared By:

Agent Address: 4831 Old Seward Hwy, Unit 111 Anchorage, AK

CUSTOMER #:

Fax:

Prepared For: City of Wasilla Police Department Street 1800 East Parks Highway City Wasilla State/Zip Alaska 99654 Attn: DON SAVAGE/CHARLIE BANNON	Bill To: City of Wasilla Street City State/Zip Attn:	Ship to: Street City State/Zip Attn:	City of Wasilla Police Department 1800 East Parks Highway Wasilla Alaska 99654 DON SAVAGE	Ultimate Destination: Street City State/Zip Attn:
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Qty.	Model	Description	Unit Price	Total Price
15	DO4JKH9SW7 N	W7 VHF 25-50 WATTS ASTRO DIGITAL	\$3,805.00	\$57,075.00
15	GB08	ENH: IMBE ASTRO DIGITAL		
15	G51	ENH: SMARTZONE OPERATION		
15	G961	ENH: PROJECT 25 9600 BAUD TRUNKING		
15	W496	ALT: REMOTE MOUNT W4, W5, OR W7 WIT		
15	G114	ENH: DIGITAL ID DISPLAY		
15	W652	ADD: ANTENNA BROADBAND		
15		INSTALLATION: CLASS B (CROWN VIC)	\$280.00	\$4,200.00
Proposal Page Total			\$4,085.00	\$61,275.00

QUOTE TERMS AND CONDITIONS:

- Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.
- Purchaser will be responsible for shipping costs, which will be added to the invoice.
- Title will pass upon shipment, risk of loss will pass upon delivery to purchaser's facility.
- Ordered equipment may be returned for a full refund, less a 20% restocking fee, if the equipment is returned unused and undamaged in its original packaging within six months after shipment.
- Prices quoted are valid for thirty (30) days from the date of this quote.
- Unless otherwise stated, payment will be due within thirty days after invoice.
- Motorola's standard equipment warranty (which will be furnished upon request) applies to all ordered equipment.
- MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.
- MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.
- These terms will prevail over any inconsistent or additional terms on any purchase order submitted by the purchaser.

Acceptance of Quotation and Motorola's Terms and Conditions

Approval Signature _____
 Print Name _____
 Print Title _____
 P.O. # Assigned _____

Dealer/Agent/MR Name: ProComm Alaska LLC

Agent Address: 4831 Old Seward Hwy, Unit 111 Anchorage, AK

Prepared By:

Fax:

CUSTOMER #:

Prepared For: City of Wasilla Police Department
 Street 1800 East Parks Highway
 City Wasilla
 State/Zip Alaska 99654
 Attn: DON SAVAGE/CHARLIE FANNON

Ship to: City of Wasilla Police Department
 Street 1800 East Parks Highway
 City Wasilla
 State/Zip Alaska 99654
 Attn: DON SAVAGE

Bill To: City of Wasilla
 Street
 City
 State/Zip
 Attn:

Ultimate Destination:

Street
 City
 State/Zip
 Attn:

Qty.	Model	Description	Unit Price	Total Price
15	H18KEFPW6 N	PORTABLE ASTRO DIGITAL XT\$500 PORTABLE	\$3,535.00	\$53,025.00
15	Q806	ADD: SOFTWARE ASTRO DIGITAL CAL OPE		
15	H38	ADD: SMARTZONE SYSTEM SOFTWARE		
15	Q361	ENH: ASTRO 25 SOFTWARE		
15	H14	ENH: ENHANCED DIGITAL ID DISPLAY		
15	Q186	ALT: BATTERY NIMH 1800MAH (NTN8923)		
15	NMN6191	SPEAKER MIC	\$112.00	\$1,680.00
15	BDN6664	EAR PIECE	\$52.00	\$780.00
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15	NTN8923	BATTERY	\$133.00	\$1,995.00
15	NTN8381	LEATHER CASE	\$72.00	\$1,080.00
Proposal Page Total			\$3,699.00	\$55,485.00

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- MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.
- MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.
- These terms will prevail over any inconsistent or additional terms on any purchase order submitted by the purchaser.

Acceptance of Quotation and Motorola's Terms and Conditions

Approval Signature _____

Print Name _____

Print Title _____

P.O. # Assigned _____

STATE OF ALASKA

DEPARTMENT OF MILITARY
AND VETERANS AFFAIRS
OFFICE OF HOMELAND SECURITY
AND EMERGENCY SERVICES

October 4, 2003

FRANK MURKOWSKI, GOVERNOR

P.O. Box 5750
Ft. Richardson, AK 99505-5750
Phone: (800) 478-2337
Fax: (907) 428-7009
www.ak-prepared.com

RECEIVED

OCT - 8 2003

CITY OF WASILLA, ALASKA

The Honorable Diane Keller
Mayor, City of Wasilla
290 East Herning Ave.
Wasilla, AK 99654

Dear Mayor Keller:

The Alaska Division of Homeland Security (DHS) and an interagency, multi-discipline committee have reviewed your FFY 2003 State Homeland Security Grant Program (SHSGP) Application. With approval from the Office for Domestic Preparedness, I am pleased to award the City of Wasilla a State Homeland Security Grant Program Part II (SHSGP II) grant in the amount of \$39,620.00 for first responder preparedness.

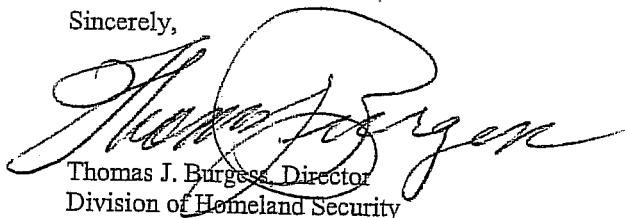
DHS will monitor the completion of this project through quarterly reports. Failure to complete this project as demonstrated through quarterly reports will be subject to forfeit of grant funds.

The enclosed Budget Detail Worksheet specifies expenditures allowed under this grant. Any deviation requires prior approval from the DHS project manager. There are no administrative costs associated with this grant.

Enclosed are three pre-signed copies of the Obligating Document between the City of Wasilla and DHS. These copies were pre-signed to expedite processing requirements within your local government. Please obtain original signatures on all three copies. Retain one copy for your jurisdiction's records and return two copies (ATTN: Becky Metcalf) to our office. The grant agreement will be complete when we receive the 2 signed copies.

The Alaska Division of Homeland Security will continue to work with you to help achieve your objectives. Please contact Becky Metcalf at (907) 428-7045 if you have any questions or need more information.

Sincerely,



Thomas J. Burgess, Director
Division of Homeland Security

Enclosure: Obligating Document (3 copies)
Budget Detail Worksheet
Financial Report Form
Narrative Progress Report Form

cc: Diane Keller, Mayor
Becky Metcalf