



	Approved	Denied
Action taken	11/25/02	
Other:		
Verified by:	<i>R. Smith</i>	

**WASILLA CITY COUNCIL MEMORANDUM**

**CM No. 02-70**

**TITLE: AWARD CONTRACT TO EDUCATIONAL MANAGEMENT ASSOCIATES, INC. FOR THE PURCHASE OF AN AS400 MODEL 270 COMPUTER SYSTEM.**

**COUNCIL MEETING DATE: 11/25/02**

**ADMINISTRATION INITIAL: *DMK***

**REQUESTED BY: FINANCE**

**PREPARED BY: TED LEONARD**

**Date Prepared: 11/18/02**

**FISCAL IMPACT:**

If yes, amount requested: \$ 52,250      Account No.: 26-51-416-850.00

**SUMMARY STATEMENT:** The City of Wasilla solicited proposals for companies to provide an As400 Model 270 computer system. A total of two companies responded to the request. Educational Management Associates had the low bid at \$52,250. The other company bid \$54,900. Both companies had excellent reputations, so that the award of the bid came down to price. Since Educational Management Associates, Inc. provided the lowest bid, it is the recommendation of staff that the Council award the contract for the purchase of AN As400 system to Educational Management Associates, Inc.. The amount budgeted for the purchase of the system was \$54,000.

**STAFF RECOMMENDED ACTION: AWARD CONTRACT FOR THE PURCHASE OF AN AS400 MODEL 270 COMPUTER SYSTEM TO EDUCATIONAL MANAGEMENT ASSOCIATES FOR \$52,250.**

Attachments: Bid sheet from Educational Management Associates.

SUBMITTAL TAB A-RESPONSE TO RFP:

List costs of equipment requested and installation of software. Include the time frame in which the City of Wasilla can anticipate receipt of hardware and/or all other installation and software requirements outlined in the RFP. All items listed in the Specifications must be included.

**Summary of Cost**

iSeries 270 hardware as specified	\$39,089
iSeries 270 system software as specified	<u>\$13,161</u>
Total	\$52,250

Freight and delivery charges are included in the above prices.

Your order will be processed using the IBM quick ship process. This will allow for your system to ship within 7-10 days after receipt of order and be delivered within 2 weeks of receipt of order. We will work with your management team to select the best delivery date to meet your implementation target.

The warranty period for the proposed iSeries model-270 processor is one year. The current software subscription stays in effect until its expiration in June of 2005.

The software subscription quantity is adjusted by the number of remaining months. The quantity quoted is 31, which assumes a November 2002 install. The IBM system forces the configuration tools to calculate the software subscription cost based on remaining months of existing agreement.