

SUBJECT: Award Of Contract for Finance Software And Hardware To Prepare For The Year 2000

PREPARED BY: Ted Leonard

DATE: April 11, 1999

FOR AGENDA OF: Monday, April 12, 1999

SUMMARY:

The Financial Software that the City Of Wasilla uses is not Year 2000 (Y2K) compliant and over the past few years has not met the information requirements needed by the City. Over the past three months, the Finance Department has researched what possible solutions exist to remediate the Y2K software problem and update our software. The Finance Department has come up with two possible solutions. One solution would be to award a contract to replace our existing software with new software and the second solution would be to award a contract to our existing software supplier (SCT) for a Y2K patch for the current software. Both solutions would require new AS400 hardware. The cost of the AS400 hardware would cost approximately 28,000.

As part of the Finance Department's research for solutions, the Finance department went out for a Request For Proposal (RFP) for new financial software. The Finance Department sent out eight request for proposals. The Finance Department received back six proposals. Out of those six proposals, three vendors were selected to have software demonstrations for the Finance Department and Department Heads or their representatives. Based on cost and the ability of the software to meet over 710 requirements listed, HTE CitySoft was determined to best meet the needs of the City Of Wasilla's financial software requirements (See Bid Tabulations). The Cost for the software including training and contingency estimates is \$128,950. The total cost of the solution would be \$156,950 including \$28,000 for AS400 hardware.

The second solution would be to buy a Y2K upgrade from SCT to make our current software Y2K compliant. This software patch would not enhance the existing software except to make it Y2K compliant. The estimated cost of purchasing this upgrade including training and contingency estimates is \$37,073.00. In order to get this upgrade, the City Of Wasilla would also have to pay the estimated \$12,241.00 annual support due on June 1, 1999. The total cost of this solution would be \$77,314.00 including \$28,000 in AS400 hardware.

Based on the analysis (see attached detailed analysis For CM. No. 99-15), replacing our existing software with new software is the optimum solution. The new software will provide more accurate, timely and useful information and decrease future operating cost which will more than offset the higher initial investment in software cost. HTE CitySoft allows for flexibility and expandability with its complete software product line.

APPROVED

DATE: 4/12/99

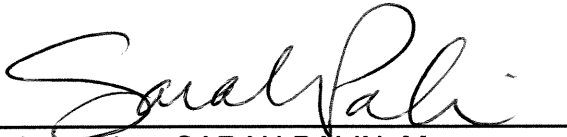
BY: [Signature]

As the City Of Wasilla grows, CitySoft has products to meet the City's information requirements. HTE CitySoft will provide the City with a Municipal Information System that will carry the City into the 21st century. The Finance Department will introduce a funding ordinance on April 26, 1999 based on the Council's direction.

FISCAL IMPACT: __No Yes, amount requested: \$156,950.

Fund: \$55,000 is budgeted in this year's Capital budget, another \$30,000 could be appropriated from the Asset Forfeiture grant for the police department's share of cost of the new system, and the rest of funds needed could be finance through an IBM 5 Year Capital Lease or funded from unreserved fund balance based on the Council's desire.

RECOMMENDED ACTION: Council award contract to HTE CitySoft for replacement of existing financial software and Educational Management Associates for hardware. It is recommended that the Council fund this purchase with the \$55,000 of capital project funds, \$30,000 of forfeiture funds and \$71,950 of unreserved general fund balance.



Reviewed by: SARAH PALIN, Mayor

Attachments: Analysis For CM No. 99-15
Bid Tabulation For Financial Software Request For Proposals
Introduction Of HTE CitySoft

Analysis For CM No. 99-15

(Award Of Contract For Finance Software To Prepare For The Year 2000)

Introduction

The Financial Software that the City Of Wasilla uses is not Year 2000 (Y2K) compliant. Over the past three months, the Finance Department has researched what possible solutions exist to remediate the Y2K problem and upgrade our software. The Finance Department has come up with two possible solutions. One solution would be to completely replace our existing software with new software and the other solution would be to award a contract to SCT to upgrade our existing software. Both software solutions will require new AS400 hardware. In the following sections, an analysis will be made for each of above listed solutions.

Award Contract To HTE CitySoft For New Financial Software

As part of researching possible solutions to remediate the Y2K problem, the Finance Department went out to bid for new Financial Software. The Finance Department sent out eight requests for proposals (5 to PC vendors and three to AS400 vendors). Based on cost and the ability of the software to meet over seven hundred and ten requirements listed by the Finance Department, HTE CitySoft was determined to best meet the needs of the City Of Wasilla's financial software needs (See Bid Tabulation). Listed below are the advantages and disadvantages of replacing the existing software with HTE CitySoft financial software:

Advantages:

- ◆ **Software Closely Meets City Of Wasilla's Financial Software Requirements** – As seen in the bid tabulation, the CitySoft package closely meets the identified software needs of the Finance Department such as having a Human Resource module.
- ◆ **Flexible Applications That Work As Part Of An Integrated System** – The CitySoft software has the ability to work seamlessly to share data and functions without unnecessary data duplication or data entry. This function will allow for increased productivity, timeliness and accuracy of information, and improved information flow between departments.
- ◆ **Allows User-Defined Information** – The software solutions allows for extensive user-defined information for maximum flexibility in modifying the programs to meet the City Of Wasilla's information needs without expensive custom programming.
- ◆ **Graphical User Interface** - This interfaced allows the user easy access to programs and reports (Window Menu appearance). This type of interface will promote other departments to use the software.

- ◆ Menu Adaptability – The menu systems allows operator to tailor menus to meet user needs and still provide integrity and confidentiality of sensitive information.
- ◆ Management Information Generated By The System – In addition to a substantial list of on-demand and period-end reports, the software package offers a powerful custom report writer. This report writer allows extensive access to all data within the program.
- ◆ 24-Hour Support Available – Toll-free support line is available 24 hours a day, 7 days a week.
- ◆ Future Growth And Expandability – HTE CitySoft and HTE offers numerous other packages that the City Of Wasilla could use as the City continues to grow. Packages include modules for Police, Public Works, Parks and Recreation, and Planning Department. HTE is also writing interfaces to its programs to allow for connections with the internet.
- ◆ Annual Enhancements – HTE has a excellent record in providing comprehensive updates on yearly basis. This type of enhancement strategy by HTE will protect our initial investment and ensure that the software abilities will grow as the City's requirements grow. Our current software has not provided a substantial enhancement update in years.

Disadvantages

- ◆ The Initial Investment Is Higher Than The First Solution – As seen in Exhibit A, the total cost of the software package including training, data conversion, link to Mat-Su Borough Land Data Base and contingencies is approximately \$156,950 including \$28,000 for hardware (Note - annual support of \$16,780 not due until Fiscal Year 2000).
- ◆ Longer Implementation Schedule – Because there is substantial training needed to ensure a successful implementation of the software, it is estimated that it will take approximately five months to fully implement the new software.

In summary, the advantage of replacing our existing software is that the newer software will more closely meet the City Of Wasilla's financial information requirement needs and provide more accurate and timely information to the Council and City Departments. The Financial Department will be able to be more productive and efficient with these programs. Based on the demonstration of HTE CitySoft software, I believe that through increased efficiencies based on better application integration, the Finance Department would not need another position in the near future. The main disadvantage is that the initial investment is greater that going with the SCT Y2K patch to the current software. I believe that the increased efficiency and decreased operational cost in the future will more than offset the increased initial investment.

Award Contract To Upgrade Software To SCT

SCT has offered an upgrade patch to allow the City of Wasilla to continue using the existing software that the City Of Wasilla has. It is my understanding that the fee that SCT is charging is for a patch and not for

enhancing the software. Listed below are advantages and disadvantages for upgrading the current software:

Advantages:

- ◆ Cost of Implementation – As seen in exhibit A., the cost for implementing the upgrade would be \$77,314.00 including \$28,000 for hardware.
- ◆ Quicker Implementation Schedule – It is estimated it would take less than 3 weeks to convert the current package over to the Y2K compliant software. Also, since we would convert our current data over to the new format, there would be less stress on the Finance Department's staff over the short run.

Disadvantages:

- ◆ Current Software Does Not Meet The City Of Wasilla's Software Requirements: - The current SCT software has not kept pace with the informational needs of the City of Wasilla. Several accounting tasks and duties must be done manually. It is estimated that the Finance Department uses approximately 252 man-days of work, which could be done automatically with a more complete and integrated software solution. For example, SCT software does not handle special assessment district accounting. Currently the Utility Billing Technician must setup an Excel spreadsheet for each assessment district and record the assessment payments in both SCT software and the Excel spreadsheet. In addition, capital projects must be reentered on Excel spreadsheets.
- ◆ Lack Of Integration Between Software Modules - Due to poor integration between the modules, many manual journal entries must be made to the General Ledger for transactions completed in the Sub-ledgers. In addition, as was noted by the auditor, the automatic entries made by the software are not always accurate (See -Management letter comment regarding Utility Sub-ledger not matching General Ledger).
- ◆ No Human Resource Package – The current software package does not have a Human Resource module. Currently all human resource information must be gathered and combined from data retrieved from the employees' files. A more efficient way of gathering information is needed due to the fact the state and federal reporting requirements are becoming more complicated and burdensome.
- ◆ Difficult For Department Heads To Utilize System – The user interface for SCT is very unfriendly. Most Department Heads will not use the online system because it is hard to get useful information from the system.
- ◆ Timeliness Of Information From The System – Due to the fact that the Finance Department needs to make so many manual journal entries to close out the month, financial reports are not out to the Departments until the 15th of the next month. With a more integrated software solution, reports should be out by the 5th of the next month.

- ◆ **Management Information Generated By Financial Software** – The current software does not provide management information. Currently, each department gets a income statement once a month which shows how much the department has spent in each line item and whether or not the line item is over budget. The system does not provide detailed information on what the money was spent on and does not provide non-financial information such as how many hours of regular time and overtime was incurred in each department. The type of information listed above must be gathered manually by the Finance Department.

In summary, the advantage of going with the Y2K patch is that there is less up front cost associated with this solution and the disadvantage of the software patch is that it is a temporary fix. This Y2K patch does not address the problems that the Finance Department has with the software. Based on the software requirements listed in the Software RFP, the current software would not have made it to the demonstration phase of the RFP process. In addition, the future operation cost will increase with the current software package. It is projected that due to the increase demand for information from the Finance Department and the inefficiency of the software, the Finance Department will need a new position by the end of the next Fiscal Year.

Recommendation

Based on analyzing the software needs of the City Of Wasilla, I would recommend replacing our current software and awarding a contract to HTE CitySoft for new financial software. Although the initial investment in new software is higher than purchasing a Y2K patch, the decreased operational costs due to increased efficiencies based on better software flexibility and integration will more than offset the higher initial investment. The new system will provide more accurate, timely and useful information for Council and Administration to use in making decisions. The new software will also promote better information flow between the departments.

In essence, the City would be replacing a software program that can pay bills and employees and provide the City with a financial score (i.e income statement) with a total Management Information System which will provide the City with better tools and information to make sound fiscal decisions. I believe that if the City Of Wasilla decides to go with the patch provide by SCT, the Finance Department will be revisiting the software issue again within the next couple of years.

Exhibit A.
Contract Cost For HTE CitySoft Software

Software	61,900.00
Training	34,510.00
Travel Cost and Contingencies	8,000.00
Data Conversion	18,000.00
Project Management Fees	<u>6,540.00</u>
Total Initial Software Cost	128,950.00
Total Hardware Cost	<u>28,000.00</u>
Total Solution Cost	156,950.00

Total Annual Support - 16,780*

* Not Due until Fiscal Year 2000. Annual support does not go into affect until 90 days after software is installed. FY 2000 budget has request in for FY 2000 Financial Software Support.

Exhibit B.
Contract Cost OF Y2K Patch From SCT

Y2K Patch	17,348.00
Purchasing/AP Software	4,000.00
Training – 5 days	5,125.00
Data Conversion To AS400 170	3,800.00
Modifications (Redo Custom Programs)	3,800.00
Contingency	<u>3,000.00</u>
Total Initial Software Cost	37,073.00
Total Annual Support	12,241.00*
Total Hardware	<u>28,000.00</u>
Total Solution Cost	73,314.00

*Due June 1, 1999, support for current software is up on May 31, 1999. The City Of Wasilla will have to pay for support up front on June 1, 1999. FY 2000 budget has request in for FY 2000 Financial Software Support for support that would be paid on June 1, 2000.

City of Wasilla 9406-170 2290 w/Raid

Date : 12 April 1999
Time : 12:20:07
Country : United St
System Number : 0002VQV
Currency : DOLLARS
Hardware Price File : AS4PRC HWUS 06 APR 1999
Software Price File : AS4PRC SWUS 06 APR 1999
Upgrade Price File : AS4PRC UPGUS 06 APR 99

PCAS400 Version : 05.04.04
Last Build : 03 March 1999
CFREPORT : BIR Info

This configurator is classified for proposal usage for IBM personnel and Business Partners only. Commitments on prices should not be made without complete verification with the sales manuals. Prices are for your information only and are subject to change. Applicable taxes are not shown.

Discounted
Price

***** HARDWARE BASE SYSTEM *****

Product	Description	Serial	Qty	Purchase	Maint
9402-F04	Sys Unit 8M Storage	000033530	1	12,870.00	125.00
1102	Battery Power Unit		1	607.00	N/O
2586	F04 Processor W/D 8/1998		1	N/C	N/O
2617	Ethernet/IEEE 802.3 CSAM/CD W/D		1	*** W/D ***	N/O
2960	120V, 15A, 6ft linecord		1	N/C	N/O
3118	16Mb Memory Card W/D 3/1999		1	*** W/D ***	N/O
5000	Preload OS/400 & Lic Prgms		1	N/C	N/O
5516	Alt IPL Specify for QIC-1000 W/		1	N/C	N/O
6104	Single Disk Unit (988MB) W/D		1	*** W/D ***	N/O
7107	Expansion Gate W/D 8/1998		1	*** W/D ***	N/O
9104	Std 988MB Disk Unit W/D		1	N/C	N/O
9148	Std MFIOIP/Twinaxial WSC		1	N/C	N/O
9343	Std 1.2GB 1/4" Tape Specify		1	N/C	N/O
9862	EIA 232/V.24 One Line 20E		1	N/C	N/O
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Total Price				13,477.00	
Monthly Maintenance					125.00

***** HARDWARE TARGET SYSTEM *****

Product	Description	Serial	Qty	Purchase	Maint
9406-170	e-Server System Unit		1	5,000.00	80.00
0044	Device Parity Protection (RAID)		1	N/C	N/O
0348	PCI Cable - V.24/EIA232 20-Ft		3	375.00	N/O
1402	120 Volt Power Cord		1	N/C	N/O
1748	Custom QuickShip		1	N/C	N/O
2290	Model 170 Processor (64MB)		1	3,995.00	10.00
2740	PCI RAID Disk Unit Ctlr		1	4,000.00	N/O
2745	PCI Two-Line WAN IOA		1	425.00	N/O
2924	English		1	N/C	N/O
3002	128MB Main Storage		2	2,560.00	N/O
5000	Preload OS/400 & Lic Prgms		1	N/C	N/O
5025	Software Version V4R3		1	N/C	N/O
5520	Complete System Specify W/D 3/1		1	N/C	N/O
6385	13GB 1/4-inch Cartridge Tape		1	4,400.00	N/O
6813	8.58GB Disk Unit (S/		3	4,950.00	N/O
8813	Opt Base 8.58GB Disk Unit (S/		1	600.00	N/O
9720	PCI Base WAN/Twinaxial IOA		1	N/C	N/O
9738	PCI Base 100/10Mbps Ethernet IO		1	N/C	N/O
				-----	-----
9406-170 Price				26,305.00	
Monthly Maintenance					90.00
7852-40Z	External V.34 (AS/400 TSP Model		1	525.00	N/O
5000	TSP Specify Code		1	N/C	N/O

22 359

446

7852-40Z Price

525.00

9910-140	1400va IBM AS/400 CPM UPS Unit	1	1,370.00	N/O
0010	Battery Tray (1) (Best Power)	1	150.00	N/O
1412	Input Power Cord (125V, 9ft)	1	N/C	N/O
5000	Preload OS/400 & Lic Prgms	1	N/C	N/O

9910-140 Price

1,520.00

Hardware Target System Price
Monthly Maintenance

28,350.00

90.00

1368

24173

***** HARDWARE MACHINES TO BE REMOVED *****

Product	Description	Serial	Qty	Purchase	Maint
Action list for 000033530					
9402-F04	Sys Unit 8M Storage	000033530	1		
1102	Battery Power Unit		1		
2586	F04 Processor W/D 8/1998		1		
2617	Ethernet/IEEE 802.3 CSAM/CD W/D		1		
2960	120V, 15A, 6ft linecord		1		
3118	16Mb Memory Card W/D 3/1999		1		
5000	Preload OS/400 & Lic Prgms		1		
5516	Alt IPL Specify for QIC-1000 W/		1		
6104	Single Disk Unit (988MB) W/D		1		
7107	Expansion Gate W/D 8/1998		1		
9104	Std 988MB Disk Unit W/D		1		
9148	Std MFIOB/Twinaxial WSC		1		
9343	Std 1.2GB 1/4" Tape Specify		1		
9862	EIA 232/V.24 One Line 20E		1		

***** HARDWARE MACHINES TO BE INSTALLED *****

Product	Description	Serial	Qty	Purchase	Maint
9406-170	e-Server System Unit		1	5,000.00	80.00
0044	Device Parity Protection (RAID)		1	N/C	N/O
0348	PCI Cable - V.24/EIA232 20-Ft		3	375.00	N/O
1402	120 Volt Power Cord		1	N/C	N/O
1748	Custom QuickShip		1	N/C	N/O
2290	Model 170 Processor (64MB)		1	3,995.00	10.00
2740	PCI RAID Disk Unit Ctlr		1	4,000.00	N/O
2745	PCI Two-Line WAN IOA		1	425.00	N/O
2924	English		1	N/C	N/O
3002	128MB Main Storage		2	2,560.00	N/O
5000	Preload OS/400 & Lic Prgms		1	N/C	N/O
5025	Software Version V4R3		1	N/C	N/O
5520	Complete System Specify W/D 3/1		1	N/C	N/O
6385	13GB 1/4-inch Cartridge Tape		1	4,400.00	N/O
6813	8.58GB Disk Unit (S/		3	4,950.00	N/O
8813	Opt Base 8.58GB Disk Unit (S/		1	600.00	N/O
9720	PCI Base WAN/Twinaxial IOA		1	N/C	N/O
9738	PCI Base 100/10Mbps Ethernet IO		1	N/C	N/O

9406-170 Price
Monthly Maintenance

26,305.00

90.00

7852-40Z	External V.34 (AS/400 TSP Model	1	525.00	N/O
5000	TSP Specify Code	1	N/C	N/O

7852-40Z Price

525.00

9910-140	1400va IBM AS/400 CPM UPS Unit	1	1,370.00	N/O
0010	Battery Tray (1) (Best Power)	1	150.00	N/O
1412	Input Power Cord (125V, 9ft)	1	N/C	N/O
5000	Preload OS/400 & Lic Prgms	1	N/C	N/O

9910-140 Price

1,520.00

Discounted
Price

5769-SS1 Operating System	1			
0275 P05 Basic OTC OS/400	1	N/C		
1477 Upg chg PSF 1-20 IP	1	400.00		
9001 Basic Asset Registration	1	N/C		

5769-SS1 OTC		400.00	340	340
5769-RG1 ILE RPG for AS/400	1			
0985 P05 Basic OTC ILE RPG	1	1,200.00		
9001 Basic Asset Registration	1	N/C		

5769-RG1 OTC		1,200.00	1020	1020
5769-PT1 Performance Tools/400 V4	1			
0800 P05 Basic OTC Perf Tools	1	275.00		
0860 P05 Basic OTC PT/400 Mgr	1	455.00		
9001 Basic Asset Registration	1	N/C		

5769-PT1 OTC		730.00	620	620
5755-AS5 SYSTEM PROGRAM ORDER	1			
1748 Custom QuickShip	1	*** N/A ***		
2501 OS/400 (5769-SS1)	1	N/C		
2508 Query (5769-QU1)	1	N/C		
2512 ILE RPG (5769-RG1)	1	N/C		
2516 CA WINDOWS (5769-XW1)	1	N/C		
2525 Perf Tools (5769-PT1)	1	N/C		
2526 ADTS (5769-PW1)	1	N/C		
2529 TCP/IP/400 (5769-TC1)	1	N/C		
2553 IBM HTTP Server for AS/400	1	N/C		
2554 NetQuestion (5769-NC5)	1	N/C		
2556 Perf Manager (5769-PM1)	1	N/C		
2585 Java Tools (5763-JC1)	1	N/C		
2586 Java Kit (5769-JV1)	1	N/C		
2610 PT/400 Mgr (5769-PT1)	1	N/C		
2691 PSF/400 A1 (SS1)	1	N/C		
2924 English U/L SBCS Primary	1	N/C		
3006 Billing for Install/Preload Bac	1	82.00		
3410 CD-ROM Media	1	N/C		
3455 SMS-B S/N Assign, SW Preload	1	N/C		
3506 Backup CD Media	1	N/C		
3530 Version 4 Release 3	1	N/C		
5000 SW Preload	1	N/C		
8136 Tips and Tools	1	4.00		
8137 Backup and Recovery	1	19.00		
9001 Basic Asset Registration	1	N/C		

5755-AS5 OTC		105.00	89	89

Software Target System OTC	5,849.00	5286	3650
Total Hardware & Software			<u>27,823.00</u>

***** SOFTWARE TO BE REMOVED *****

Product	Description	Serial	Qty
*****	5763-PW1 Serial Number 0000DJ828	*****	
	5763-PW1 Application Developme	0000DJ828	1
	1120 Basic One-Time Charge P10		1
	9001 Asset Registration		1
*****	5763-QU1 Serial Number 0000DJ829	*****	
	5763-QU1 Query/400	0000DJ829	1
	2198 Basic OTC P10		1
	9001 Asset Registration		1
*****	5763-XW1 Serial Number 0000HJ236	*****	
	5763-XW1 Client Access Windows	0000HJ236	1
	2872 P10 Max User Cap		1
	2879 Discount Use		6
	9001 Asset Registration		1
*****	5763-XY1 Serial Number 0000HJ237	*****	

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5763-XY1 Client Access Family 0000HJ237 1
      2892 P10 Max User Cap 1
      2899 Discount Use 6
      9001 Asset Registration 1

**** 5799-XDL Serial Number 0000BWNPT *****
5799-XDL Preplanning PUBS For 0000BWNPT 1
      3440 Early Publications Feature 1
      4001 Basic One-Time Charge 1
      7591 Preinstall Planning and Prep Ma 1
      9001 Asset Registration 1

**** 5755-AS3 Serial Number 0000B5QZY *****
5755-AS3 AS400 System Software 0000B5QZY 1
      1411 C/A Windows Family (5763-XW1) 1
      1412 C/A (5763-XY1) 1
      1413 C/A (5763-XA1) 1
      1508 Query 5763-QU1 1
      1526 Application DevToolset 5763-PW1 1
      2924 English Upper/Lower Case (SBCS) 1
      3405 1/4" Tape Cartridge QIC-525 1
      3455 Total System Pkg (Preloaded) 1
      3520 Ship Release V3R2 1
      5000 TSP Preload(ENGLISH ONLY) 1
      7550 SoftCopy Lib on CD-ROM Media PU 1
      7594 Pub - ADTS for OS/400 1
      9001 Asset Registration 1
    
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***** SOFTWARE TO BE INSTALLED *****

Product	Description	Serial	Qty	License
5769-PW1	ADTS		1	
0910	Upg P05 ADTS	5763PW1,5716PW1	1	600.00
9001	Basic Asset Registration		1	N/C
		5769-PW1 OTC		600.00
5769-QU1	Query		1	
0121	Basic OTC P05 UPG	(5716/5763-QU	1	160.00
9001	Asset Registration		1	N/C
		5769-QU1 OTC		160.00
5769-XW1	Client Access Windows Family		1	
1729	Upg P05 BOTC CA WINDOWS	(From X	1	550.00
9001	Asset Registration		1	N/C
		5769-XW1 OTC		550.00
5733-SM5	IBM SW Subscription 5 Yr Prepay		1	
2230	Basic OTC P05		1	2,104.00
		5733-SM5 OTC		2,104.00
5769-SS1	Operating System		1	
0275	P05 Basic OTC OS/400		1	N/C
1477	Upg chg PSF 1-20 IP		1	400.00
9001	Basic Asset Registration		1	N/C
		5769-SS1 OTC		400.00
5769-RG1	ILE RPG for AS/400		1	
0985	P05 Basic OTC ILE RPG		1	1,200.00
9001	Basic Asset Registration		1	N/C
		5769-RG1 OTC		1,200.00
5769-PT1	Performance Tools/400 V4		1	
0800	P05 Basic OTC Perf Tools		1	275.00
0860	P05 Basic OTC PT/400 Mgr		1	455.00
9001	Basic Asset Registration		1	N/C
		5769-PT1 OTC		730.00

- N/O - Not Offered
- N/A - Price Not Available in Price Database
- N/C - No Charge
- N/M - Annual Maintenance Price
- N/D - WITHDRAWN

Prices were not available for some items. These items are marked with "N/A". These are NOT "no charge" items. Therefore, you must contact your IBM representative for the prices.

Some prices are missing for this configuration. Therefore, one or more of the totals cannot be determined. Those totals that cannot be determined are indicated as "N/A".

City Of Wasilla

Bid Tabulation For Two Finalist On Financial Application Software
AS Of 4/9/1999

	Points Allowed	CitySoft (HTE)	MOM
Finance Department - Rating For Demonstration	20.00	19.67	15.83
Department Heads - Rating For Demonstration	20.00	18.07	13.66
Ease Of Use - Rating (Everyone) For Demonstration	10.00	9.46	7.43
Cost of Package and Implementation	15.00	12.05	15.00
Extra Yearly Operational Cost Including Maintenance Support	5.00	5.00	3.38
Upward Compatibility for Future Growth And Planned Enhancements	5.00	4.50	3.00
Vendor's Ability To Support User Needs	5.00	4.00	4.00
Total Reference Rating	15.00	13.47	11.09
Reference Rating of training and support	5.00	4.50	3.38
Total Points	100.00	90.65	76.76
Percent Of Total Points Allowed		90.65%	76.76%

Highest Score In Each Category Highlighted

**Based On Final Tabulation
City Soft Has The Best
Overall Score**

90.65

City Of Wasilla

Points Tabulation Comparison For Top Three Scores On Application Software Requirements
As of 3/15/99

	Points Allowed	City Soft (HTE)	MOM	New World
Finance Department - Rating	20.00	19.67	15.83	15.37
Department Heads - Rating	20.00	18.07	13.66	14.33
Ease Of Use - Rating (Everyone)	10.00	9.40	7.43	6.66
Cost of Package and Implementation	15.00	12.05	15.00	6.30
Extra Yearly Operational Cost Including Maintenance Support	5.00	5.00	3.38	4.92
Upward Compatibility for Future Growth And Planned Enhancements	5.00	4.50	3.00	4.00
Vendor's Ability To Support User Needs	5.00	4.00	4.00	4.00
Total Points	80.00	72.69	62.30	55.58
Percent Of Total Points Allowed		90.86%	77.88%	69.47%

Highest Score In Each Category Highlighted

Based On Scoring - CitySoft and MOM were selected to have references checked.

City Of Wasilla

Cost Tabulation For Financial Application Software
As Of 4/09/1999

Vendor	Software Price	Estimated Training Cost & Project Management	Estimated Data Conversion Cost	Total Cost To Implement	Total Score ⁵
MOM	66,638.88	22,850.00	10,000.00	99,488.88	15.00
HTE - CitySoft	61,900.00	49,050.00	18,000.00	128,950.00	12.05
New World	114,500.00	62,000.00	10,000.00	186,500.00	6.30
Operational Cost:	Annual Support	Extra Operational Cost	Total Cost	Total Score ⁶	
MOM	12,391.00	12,480.00	24,871.00	3.38	
CitySoft	16,780.00	-	16,780.00	5.00	
New World	17,200.00	-	17,200.00	4.92	

1. Total Cost includes estimated cost of sending employees out for training.
2. MOMS did not give cost to convert. Estimate that if they can not convert data proposed by other vendors, it would cost atleast 10,000 in man hour cost.

3. Since MOMS is a PC based application and the City Of Wasilla would need a another PC Server, the City Of Wasilla will need to increase Network Business systems by 4 hours a week @ \$ 60 per hour for total of \$12,480.

4. Based on estimated cost of hardware for both PC (including replacement of all AS400 printers) and AS400, it was determined that the cost for hardware between vendors is not material. Estimated hardware cost for each platform is approximately 25,000.

5. Score calculated by giving lowest bid 15 points and subtracting 1 point from other bidders for each 10,000 increment or part over lowest bid cost.

6. Score calculated by giving lowest bid 5 points and subtracting 1 point from other bidders for each 5,000 increment or part over lowest bid cost.

City Of Wasilla

Points Tabulation Comparison For Top Three Scores On Application Software Requirements
As of 3/15/99

	Points Allowed	City Soft (HTE)	MOM	New World
General Specifications	5.00	5.00	4.90	5.00
General Ledger	20.00	19.45	20.00	19.54
Financial Reporting	5.00	4.90	5.00	4.64
Budgeting	15.00	14.25	15.00	13.95
Payroll/Personnel	20.00	19.85	19.11	19.82
Accounts Payable	20.00	19.79	19.40	20.00
Cash Receipts	15.00	14.78	13.09	13.69
Utility Billing	20.00	19.18	19.51	18.46
Business License	15.00	14.89	12.91	11.81
Sales Tax Collections	20.00	19.18	16.36	19.45
Fixed Assets	10.00	9.43	10.00	10.00
Purchasing/Requisitions	10.00	9.73	9.20	9.68
Special Assessment	10.00	8.44	7.20	9.80
Project Costing	5.00	4.07	4.97	4.84
Inventory	5.00	5.00	5.00	4.94
Work Orders	5.00	3.18	5.00	3.70
Total Points	200.00	191.11	186.65	189.32
Percent Of Total Points Allowed		95.56%	93.33%	94.66%

Highest Score In Each Category Highlighted

City Of Wasilla
 Points Tabulation For Meeting Application Software Requirements
 As of 3/15/99

Points Awarded

	Points Allowed	American Fundware	CitySoft (HTE)	Computer Solutions	Eden	MOM	New World
General Specifications	5.00	4.50	5.00	5.00	4.95	4.90	5.00
General Ledger	20.00	19.94	19.45	20.00	19.48	20.00	19.54
Financial Reporting	5.00	4.57	4.90	4.18	4.11	5.00	4.64
Budgeting	15.00	13.05	14.25	14.78	14.78	15.00	13.95
Payroll/Personnel	20.00	18.65	19.85	19.75	19.11	19.11	19.82
Accounts Payable	20.00	16.84	19.79	19.64	19.35	19.40	20.00
Cash Receipts	15.00	10.71	14.78	13.85	13.07	13.09	13.69
Utility Billing	20.00	-	19.18	19.77	17.44	19.51	18.46
Business License	15.00	11.51	14.89	13.71	12.68	12.91	11.81
Sales Tax Collections	20.00	18.85	19.18	-	-	16.36	19.45
Fixed Assets	10.00	9.71	9.43	10.00	9.83	10.00	10.00
Purchasing/Requisitions	10.00	8.07	9.73	9.44	9.04	9.20	9.68
Special Assessment	10.00	-	8.44	-	-	7.20	9.80
Project Costing	5.00	3.01	4.07	4.72	2.00	4.97	4.84
Inventory	5.00	-	5.00	4.91	2.00	5.00	4.94
Work Orders	5.00	-	3.18	4.77	2.00	5.00	3.70
Total Points	200.00	139.41	191.11	164.52	149.85	186.65	189.32
Percent Of Total Points Allowed		69.71%	95.56%	82.26%	74.92%	93.33%	94.66%