



CITY OF WASILLA

290 E. HERNING AVE.
WASILLA, ALASKA 99654-7091

Area Code (907)

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Clerks Office
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Finance
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Library
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Museum
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Planning
Ph: 373-9074
Fx: 373-9085

Ph: 373-9077
Fx: 373-9051

Public Works
Ph: 373-9095
Fx: 373-9085

Ph: _____
Fx: _____

COUNCIL MEMORANDUM NO. 95-07

From: Deputy Administrator
Date: January 5, 1995

SUBJECT: REMAINDER FY95 PROTECTIVE CLOTHING CLEANING/RENTAL CONTRACT

The City has solicited and received proposals for providing and cleaning protective clothing (coveralls) for Public Works personnel.

The existing cleaning/rental contract has not been officially reviewed nor negotiated since 1986, and Public Works personnel have become increasingly dissatisfied with the current level of service.

We received two, 3-year, proposals ranging from a low of \$11,735 to a high of \$22,906. The difference between the lowest proposal and the next lowest proposal (our current contractor) for the specified 3-year term amounted to \$11,171. This is because one proposal gave incremental price break reductions over the 3-year period, the other proposal maintained the same cost for each year over the 3-year term. We specifically called the current contractor to clarify the non-changing yearly cost proposed - the answer was "yes, that was our intent, no price changes, same price each year".

Attached for your information is a copy of each (2) proposal schedule.

Recommendation: Council approval for Administration to proceed with negotiating a contract with American Linen to provide protective clothing and cleaning for a 3-year term as proposed.

Lee A. Wyatt
Deputy Administrator

APPROVED

DATE: 01/09/95

BY: [Signature]

AMERICAN LINEN

Qty	Type	Blend	Time	Unit Price	Price Per Week	Price For 1 yr.	Price for 2 yrs.	Price For 3 yrs.
33 pair	insulated	Red 65/35	26 weeks	2.75	90.75	2359.50		
			52 wks	2.15	70.95		3689.40	
			78 wks	1.65	54.45			4247.10

Qty	Type	Blend	Time	Unit Price	Price Per Week	Price For 1 yr.	Price for 2 yrs.	Price For 3 yrs.
33 pair	non-insulated	Red 65/35	26 weeks	1.65	54.45	1415.70		
			52 wks	1.25	41.25		2145.00	
			78 wks	1.00	33.00			2574.00

Qty	Type	Blend	Time	Unit Price	Price Per Week	Price For 1 yr.	Price for 2 yrs.	Price For 3 yrs.
63 pair	non-insulated	65/35	26 weeks	1.65	103.95	2702.70		
			52 wks	1.25	78.75		4095.00	
			78 wks	1.00	63.00			4914.00

Attn.
Helen Hendrickson

SKU# 1177114
1173500

ALASKA CLEANERS

Coverall Proposal

Qty	Type	Blend	Time	Unit Price	Price Per Week	Price For 1 yr.	Price for 2 yrs.	Price For 3 yrs.
33 pair	insulated	65/35	26 weeks	\$ 3.75	\$123.75	\$3,217.50	\$3,217.50	\$3,217.50
33 pair	non-insulated	65/35	26 weeks	\$ 1.77	\$ 58.41	\$1,518.66	\$1,518.66	\$1,518.66
63 pair	non-insulated	65/35	26 weeks	\$ 1.77	\$111.51	\$2,899.26	\$2,899.26	\$2,899.26

\$ 7,635.42

X 3 yrs

\$ 22,906.26

**Please note the above prices are for once a week service.

Raymond E. Murphy
1800 9th St

11-11-99