



## CITY OF WASILLA

290 E. HERNING AVE.

WASILLA, ALASKA 99654-7091

PHONE: (907) 373-9050

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### COUNCIL MEMORANDUM

NO. 93-85

FROM: Director of Municipal Services

DATE: September 21, 1993

SUBJECT: PC Computer Equipment

Requests for proposals for various personal computer equipment for various City Departments was requested on August 16, 1993. Proposals were requested by August 31, 1993. On August 31, only two proposals were received.

I made the decision to extend the deadline to September 8, 1993. The two proposals received on August 31, 1993 were returned unopened. On September 8, 1993, three proposals were received and reviewed by the affected Departments and by our Computer Consultant, Mitch Coulthard.

Recommendation: Award of purchase to Ram Tech Computer Resources in the amount of \$9,928.00.

Erling P. Nelson, CMC  
Director of Municipal Services

EPN/mdh

**APPROVED**

DATE: 9-27-93

BY: [Signature]

		Alaska Computer Brokers	Ram Tech "A"	Saxon Computer Support
QUANT.	ITEM	PRICE	PRICE	PRICE
2 EA.	80486 IBM Compatible Computer: EISA or VESA Architecture, Commercial Grade Equipment, Low Profile, Base Unit to include 2 Mb of Main Memory, one each 5 ¼ and 3 ½" floppy drives running at 25 Mhz DX, Minimum 200 Mb Hard Drive at 16 ms or faster with IDE Interface, Mouse with Pad	\$3,998	\$2,650	\$4,728
2 EA.	IBM Emulation Board & Software or Equal	\$770	\$990	\$1,500
2 EA.	101 Key Enhanced Keyboard (Standard)	INC.	\$120	INC.
2 EA.	Monitors; VGA 1024 X 768.28 Dot Pitch, Tilt and Swivel Base, Non-Interlaced Capable	INC.	\$770	\$878
2 EA.	Video Adaptor: Video Interface SVGA with 1 Mg Memory 1024 X 768 16 Bit Non-Interlaced Capable	\$306	\$140	INC.
1 EA.	Laser Master Win Printer 800 or Equal; 800 dpi, compatibility with Windows Products, downward compatible with HP Laser Jet Standards, Postscript compatible and 5 ppm minimum, 4MB Ram to support Win Printer	\$1,510	\$1,369	\$1,675
1 EA.	HP Laser Jet Printer 4M (Apple Talk Interface - "M" Model or Equal HP #C2021A, Envelope Feeder HP #C2082A, 500 sheet paper tray HP #C2083A	NO BID	\$2,487	\$1,645
2 EA.	Surge Protectors - UL1449 & UL1283 Certified, Full RFI/EMI Line Noise Filtering, 12,000 plus amp suppression, prefer "Gold" Warranty.	\$112	\$130	\$118
1 EA.	Computer Eyes/RT Color Video Digitizer	\$275	\$292	\$499
1 EA.	Microtek w/24 bit Genoa Video Card Flatbed Document Scanner	\$1,299	\$895	\$1,395
75 LF	IBM PC Compatable Cable RS 232C - 6 Conductor Shielded with appropriate Connectors	\$95	\$35	\$105
150 LF	HW92215S McIntosh Serial Cable or Equal	\$54	\$50	\$150
<b>Grand Total:</b>		<b>*\$8,419</b>	<b>\$9,928</b>	<b>\$12,693</b>

\*Incomplete Bid

City of Wasilla  
City Clerks Office  
290 E. Herning Avenue  
Wasilla, Alaska 99654

ATTN: Erling Nelson, Finance Director

RE: Review of Computer BID responses to AUGUST 1993 Computer  
and Laser printer bid request.

Dear Erling:

After reviewing the three responses to the computer and laser printer RFP of August 16, 1993 independently and with the end users the following recommendation and information is tendered:

All things being equal, the only real differences were as follows:

For user familiarity and comfort with a product, the HP4M Laser printer was selected over the NEC Silentwriter. Although the NEC Silentwriter offers ultimately the same paper handling capabilities, Angella felt that the HP4M's ability to do ALL of her requested paper handling options simultaneously was a definite boon over the NEC. In addition, although the NEC offered enhanced 300 dpi printing that gives a very smooth image, the HP at 600 dpi offers the fine degree of resolution and ability for a higher level of detail in print that Angella indicates is also of marked consideration in her preference for the HP product.

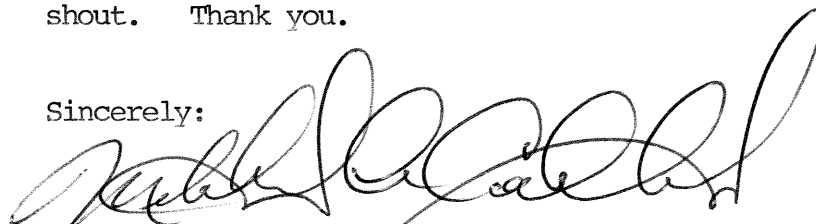
There seems to be a little confusion on the 5250 emulation boards. The two vendors submitting bids on that item were far enough different in price I checked into it with IBM directly. IBM indicates that the lesser of the two bids is a board only without software. The second bid, IBM indicates, is a board including software. I am continuing to look into it at this time.

The Processors recommended by RamTech are using the Cyrix processors which are upgradeable internally for less than a motherboard change-out.

At this time, it is my considered opinion that the RamTech offerings are complete, in compliance with needs and specifications, and reflect a better price in comparison with the other two respondents.

If you require any additional information please don't hesitate to shout. Thank you.

Sincerely:



Mitchell L. Coulthard