




Staff Report

City of Manhattan Beach

TO: Honorable Mayor Tell and Members of the City Council

THROUGH:  David N. Carmany, City Manager

FROM: Bruce Moe, Finance Director 
Jim Arndt, Public Works Director
Gwen Eng, General Services Manager

DATE: April 3, 2012

SUBJECT: Award of Bid for Three Ford Interceptor Replacement Vehicles for the Police Department from Theodore Robins Ford in the Amount of \$86,387.91 and Award of Order to South Bay Regional Public Communications Authority to Equip the Vehicles (\$40,875)

RECOMMENDATION:

Staff recommends that the City Council: a) award Bid #863-12 to Theodore Robins Ford in the amount of \$86,387.91 for the replacement of three Police patrol cars, b) waive formal bidding for outfitting of vehicles per Municipal Code Section 2.36.140 (waivers), and c) award an order to South Bay Regional Public Communications Authority for the outfitting of three Police patrol cars in the amount of \$40,875.

FISCAL IMPLICATION:

Funds totaling \$152,400 are budgeted in the fiscal year (FY) 2011-2012 Fleet Management Fund for the purchase and equipping of these vehicles. The total cost to purchase and equip these vehicles is \$127,262.91. The remaining budgeted Fleet Management funds of \$25,137.09 will be used to procure graphics and any other standard patrol vehicle equipment necessary for these vehicles. The total cost is expected to be within the budgeted amount.

DISCUSSION:

The FY 2011-2012 budget includes the replacement of 62 vehicles in the City's fleet. The list, which was subsequently reduced by six (to 56 vehicles) through identification of efficiencies, includes a wide variety of vehicles that need to be replaced in order to maintain service levels, reduce repair costs and provide for cost-effective fleet operations. The list represents several "catch-up" years when the fleet was not actively replaced due to budget constraints. Where possible and practical, alternative fuel vehicles have been selected, with 15 such vehicles on the list replacing traditional fuel vehicles.

Patrol Cars

The Police Department operates a fleet of 20 patrol cars that are used on a 24-hour basis, 7 days per week. This purchase is for three Ford Police Interceptors which will replace units that have come to the end of useful service life. This industry-standard law enforcement vehicle is available only as a gasoline powered vehicle. There are not practical alternative fuel vehicles that meet the need. Staff will continue to evaluate our options for future purchases.

Bid Recaps

A total of nine bid responses were received. The comparison below shows the aggregate price, including sales tax, discounts and other fees:

<u>Vendor</u>	<u>Total Bid</u>
1. Wondries Fleet Group	\$84,994.80
2. Theodore Robins Ford	\$86,387.91
3. South Bay Ford	\$87,125.44
4. Power Ford	\$87,277.46
5. Livermore Auto Group	\$87,288.34
6. Raceway Ford	\$87,732.04
7. North County Ford	\$87,960.41
8. Fairview Ford	\$98,543.96
9. Redlands Ford	\$98,723.89

The lowest bidder, Wondries Fleet Group, offered a vehicle that does not meet the Police Department’s specifications. As a result, Wondries Fleet Group was bypassed as being non-responsive.

Based on these bids, staff recommends that the City Council award an order to the lowest responsive bidder, Theodore Robins Ford, for the purchase of three Ford Interceptors in the amount of \$86,387.91. If this purchase is approved, the existing units will be retired.

Vehicle Equipment

The City is a member agency of the South Bay Regional Public Communications Authority (RCC). In addition to providing 9-1-1 emergency dispatching, they also outfit emergency vehicles with the customary equipment. As a member agency, no labor is charged and parts are at cost. Consequently, the cost of having RCC perform service is less expensive than outside contractors.

Another benefit to using RCC is that their staff stays current with new innovations that occur in the industry and products are field tested before a recommendation is made. The standardized installation of components in the City’s patrol vehicles benefits our officers as they move from one car to the next since the equipment is always in the same location (using other installers may result in different configurations and variations from the standardized set up). It also aids our fleet maintenance staff with troubleshooting since each vehicle is set up exactly the same. Finally, RCC’s staff maintains and repairs this equipment until it is retired, performs on-site service, and keeps backup components, which lessens vehicle downtime.

For these reasons, staff recommends that the City Council waive formal bidding and award an order to RCC to outfit the three patrol cars in the amount of \$40,875. The equipment will be installed when the ordered vehicles arrive.