



Staff Report

City of Manhattan Beach

TO: Honorable Mayor Tell and Members of the City Council

THROUGH: David N. Carmany, City Manager

FROM: Bruce Moe, Finance Director
Jim Arndt, Public Works Director
Gwen Eng, General Services Manager

DATE: February 21, 2012

SUBJECT: Purchase of Eight Ford F250 Budgeted Replacement Trucks for the Public Works Department from Theodore Robins Ford in the Amount of \$257,895.94

RECOMMENDATION:

Staff recommends that the City Council award Bid #859-12 to Theodore Robins Ford in the amount of \$257,895.94 for the budgeted replacement of eight Public Works trucks.

FISCAL IMPLICATION:

Funds totaling \$293,120 are budgeted in the fiscal year (FY) 2011-2012 Fleet Management Fund for the purchase and equipping of these vehicles. The total cost of the vehicles is \$257,895.94. The remaining budgeted Fleet Management funds, \$35,224.06, will be used to outfit the vehicles with the usual necessary equipment (fuel system receiver, radios, etc.) and is expected to be within the budgeted amount.

DISCUSSION:

The FY 2011-2012 budget includes the replacement of 62 vehicles in the City's fleet. The list, which was subsequently reduced by six through identification of efficiencies, includes a wide variety of vehicles that need to be replaced in order to maintain service levels, reduce repair costs and provide for cost-effective fleet operations. The list represents several "catch-up" years when the fleet was not actively replaced due to budget constraints. Where possible and practical, alternative fuel vehicles have been selected, with 15 such vehicles on the list replacing traditional fuel vehicles.

This purchase is for eight Ford F250 trucks, each with varying added equipment configurations, for the Public Works Department. There are no practical alternative fuel trucks that can meet the needs of the Sewer, Streets and Water Divisions.

Bid Recaps

A total of nine bid responses were received for these vehicles. The comparison below shows the aggregate price for all eight trucks including sales tax, discounts and other fees:

<u>Vendor</u>	<u>Total Bid</u>
1. Theodore Robins Ford	\$257,895.94
2. Fairview Ford	\$276,253.68
3. Frontier Ford	\$277,732.50
4. Redlands Ford	\$281,183.73
5. North County Ford	\$281,655.29
6. Fritts Ford	\$285,872.99
7. Raceway Ford	\$287,200.45
8. Fairway Ford	\$288,767.14
9. South Bay Ford	\$291,438.10

Based on these bids, staff recommends awarding to the lowest bidder, Theodore Robins Ford, for the purchase of eight Ford F250 trucks, in the amount of \$257,895.94. If this purchase is approved, the existing units will be retired and sent to auction. The new vehicles will arrive in approximately 16 weeks.