




Staff Report

City of Manhattan Beach

TO: Honorable Mayor Tell and Members of the City Council

THROUGH:  David N. Carmany, City Manager

FROM: Bruce Moe, Finance Director 
Jim Arndt, Public Works Director
Gwen Eng, General Services Manager

DATE: February 7, 2012

SUBJECT: Purchase of One Budgeted Replacement Vehicle for the Police Department from Wondries Fleet Group in the Amount of \$27,950.98

RECOMMENDATION:

Staff recommends that the City Council award one item on Bid #859-12 to Wondries Fleet Group in the amount of \$27,950.98 for the budgeted replacement of a Police vehicle.

FISCAL IMPLICATION:

Funds totaling \$51,816 are budgeted in the fiscal year (FY) 2011-12 Fleet Management Fund for the purchase and equipping of this vehicle. The remaining budgeted Fleet Management funds will be used to outfit the vehicle with the usual necessary equipment and is expected to be within the budgeted amount.

DISCUSSION:

The FY 2011-2012 budget includes the replacement of 62 vehicles in the City's fleet. The list, which was subsequently reduced by six (to 56 vehicles) through identification of efficiencies, includes a wide variety of vehicles that need to be replaced in order to maintain service levels, reduce repair costs and provide for cost effective fleet operations. The list represents several "catch-up" years when the fleet was not actively replaced due to budget constraints. Where possible and practical, alternative fuel vehicles have been selected, with 15 such vehicles on the list replacing traditional fuel vehicles.

This purchase is a Ford Crown Victoria for the Police Department. This industry-standard law enforcement vehicle is available only as a gasoline powered vehicle. There are no practical alternative fuel vehicles that meet the need.

Bid Recaps

A total of four bid responses were received for this vehicle. The comparison below shows the aggregate price, including sales tax, discounts and other fees:

Vendor

1. Wondries Fleet Group	\$27,950.98
2. Raceway Ford	\$28,278.31
3. North County Ford	\$28,282.66
4. South Bay Ford	\$28,845.73

The pricing offered is the same base unit cost as a 2011 Los Angeles County Contract, where that agency purchased 100 vehicles.

Based on these bids, staff recommends awarding to the lowest bidder, Wondries Fleet Group, for the purchase of one Ford Crown Victoria, in the amount of \$27,950.98. If this purchase is approved, an existing unit will be retired. The new vehicle will arrive in approximately 2-3 weeks.

In addition to this vehicle, the City will be purchasing five patrol cars included in this year's budget. Staff is in the process of soliciting bids for those vehicles and will seek Council approval once the bids are obtained.