

Staff Report

City of Manhattan Beach

TO:

Honorable Mayor Tell and Members of the City Council

THROUGH: David N. Carmany, City Manager

FROM:

Bruce Moe, Finance Director

Gwen Eng, General Services Manager

DATE:

February 7, 2012

SUBJECT:

Purchase of Four Budgeted Replacement Police Motorcycles from Huntington

Beach Honda (\$95,805.36)

RECOMMENDATION:

Staff recommends that the City Council award bid #858-12 to Huntington Beach Honda in the amount of \$95,805.36 for the budgeted purchase of four replacement Police motorcycles.

FISCAL IMPLICATION:

Funds totaling \$98,212 are budgeted in the FY 2011-12 Fleet Management Fund for the purchase and equipping of these vehicles. The total cost to purchase and outfit these vehicles with the necessary safety equipment is expected to be within the budgeted amount.

DISCUSSION:

During the FY 2011-12 Budget process, the City Council authorized the routine replacement of four Police motorcycles. The replacement of a police motorcycle is based on several factors including age (between 4-6 years), maintenance/repair costs, reliability, and mileage.

Three of the units are replacing Kawasaki motorcycles. These models have been discontinued by the manufacturer and parts are becoming scarce with long lead times. The fourth vehicle is a replacement for a 2006 Honda Police motorcycle. All of these units range in age from 5-12 years old. Maintenance costs for these vehicles are expected to escalate in future years.

Bid Recaps

Staff sent bid requests and four responses were received. The comparison below shows the aggregate price, including sales tax, discounts and other fees:

Vendor	Total Bid (Incl. Tax)
 Big Sky Kawasaki 	\$ 95,525.35
2. Huntington Beach Honda	\$ 95,805.36
3. Powersports of Vallejo	\$102,649.72
4. Mid-Cities Honda	\$103,739.76

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The lowest bidder, Big Sky Kawasaki, specified a vehicle that does not meet specifications. As a result, Big Sky Kawasaki was bypassed as being non-responsive.

Based on these bids, staff recommends awarding to the lowest responsive bidder, Huntington Beach Honda, for the purchase of four Police motorcycles, in the amount of \$95,805.36. If this purchase is approved, the existing units will be retired and sent to auction.