



Agenda Item #:



# Staff Report

## City of Manhattan Beach

**TO:** Honorable Mayor Cohen and Members of the City Council

**THROUGH:** Geoff Dolan, City Manager *GD*

**FROM:** Bruce Moe, Finance Director *BM*  
 Rod Uyeda, Police Chief *RU*  
 Gwen Eng, General Services Manager *Gen Eng*  
 Andrew Harrod, Police Lieutenant *AH*

**DATE:** December 1, 2009

**SUBJECT:** Consideration of the Budgeted Purchase of One Police Patrol Car from Hoblit Motors (\$28,104.11)

### RECOMMENDATION:

Staff recommends that the City Council award RFB #794-10 to Hoblit Motors in the amount of \$28,104.11 for the budgeted purchase of one Police patrol car.

### FISCAL IMPLICATION:

Funds totaling \$35,555 are budgeted in the FY 2009-2010 Fleet Management Fund for the purchase and equipping of this vehicle. The total cost to purchase and outfit the vehicle with the necessary emergency equipment (lights, sirens, etc.) is expected to be within the budgeted amount.

### DISCUSSION:

The Police Department operates a fleet of 20 patrol cars that are used on a 24-hour basis, 7 days per week. Patrol cars need to be replaced periodically to provide the Police Department and community with reliable emergency response vehicles. During the FY 2009-2010 Budget process, Council authorized the routine replacement of one patrol car. The new vehicle (2010 Ford Police Interceptor) will replace a vehicle (#180) with approximately 98,000 accumulated miles. Due to its age and condition, maintenance has increased and staff anticipates extensive repairs in the near future. If this vehicle is not replaced, additional work on major components such as transmission and drive line components will need to be performed.

Where possible and practical, we have specified "green" vehicles in keeping with our efforts to be more environmentally-friendly. Staff looked for alternate fuel options for these vehicles but options are limited. For example, CNG (compressed natural gas) is not practical because the CNG fuel tank occupies ½ of the available trunk space. This lessens the patrol car's equipment capacity, making this option impractical. The Interceptor is a flex fuel vehicle which allows it to run on gasoline or E85 ethanol. While there are no reasonable alternative fuel vehicles for this purpose, staff will continue to evaluate our options for future purchases.

In the past, the City has obtained better pricing than that offered on larger agencies' existing contracts by bidding independently. However, the bid package is also sent to those vendors that have won larger agencies' contracts, in case the contract price was lower.

*Bid Recaps*

Staff sent out bid requests and 12 responses were received. The comparison below shows the aggregate price, including sales tax, discounts, and other fees.

<u>Bidder</u>	<u>Patrol Car</u>
1. Hoblit Motors	\$28,104.11
2. Jack Gosch Ford	\$28,183.13
3. Power Ford Torrance	\$28,268.31
4. Villa Ford	\$28,322.16
5. Fairview Ford	\$28,431.81
6. Raceway Ford	\$28,455.85
7. Santa Margarita Ford	\$28,455.85
8. South Bay Ford	\$28,464.73
9. Frontier Ford	\$28,559.58
10. North County Ford	\$28,848.98
11. Wondries Fleet	\$28,894.95
12. Fairway Ford	\$31,780.31

Based on these bids, staff recommends awarding to the lowest bidder, Hoblit Motors, for the purchase of one patrol car, in the amount of \$28,104.11. If this purchase is approved, the existing unit will be retired and retired from front-line service.