






# Staff Report

## City of Manhattan Beach

**TO:** Honorable Mayor Cohen and Members of the City Council

**THROUGH:** Geoff Dolan, City Manager 

**FROM:** Bruce Moe, Finance Director   
Gwen Eng, General Services Manager 

**DATE:** November 17, 2009

**SUBJECT:** Consideration of the Purchase of One Budgeted Replacement Police Vehicle from Martin Chevrolet (\$27,964.84)

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**RECOMMENDATION:**

Staff recommends that the City Council award bid #791-10 to Martin Chevrolet in the amount of \$27,964.84 for the purchase of one replacement Police vehicle.

**FISCAL IMPLICATION:**

Funds totaling \$41,500 are budgeted in the FY 2009-2010 Fleet Management Fund for the purchase and equipping of this vehicle. The total cost to purchase and outfit the vehicle with the necessary safety equipment is expected to be within the budgeted amount.

**DISCUSSION:**

During the FY 2009-2010 Budget process, Council authorized the routine replacement of one Police vehicle, which is a 2004 Ford Expedition (#398) with a 105,000 miles. This unit is assigned to the South Bay Task Force for police undercover investigations. This vehicle is no longer suitable for the type of surveillance, undercover and emergency response required due to its age and condition. If this vehicle is not replaced, additional work on major components such as engine and transmission will need to be performed.

The vehicle being purchased is equipped with a police package which includes heavy duty cooling and electrical systems. In addition, it has been designed with a lower center of gravity and enhanced suspension which will enable the vehicle to perform safely while in pursuit mode and allow for quick maneuvering. The previous vehicle was not a pursuit rated vehicle thus creating handling problems if involved in a pursuit.

We have specified "green" vehicles in keeping with our efforts to be more environmentally-conscious. The police package Tahoe is a flex fuel vehicle which allows it to run on gasoline or E85 ethanol. The hybrid (electric/gasoline) version is not available with a police package. While there are no reasonable alternative fuel vehicles for this purpose, staff will continue to evaluate our

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options for future purchases.

In the past, the City has obtained better pricing than that offered on larger agencies' existing contracts by bidding independently. However, the bid package is also sent to those vendors that have won larger agencies' contracts, in case the contract price is lower.

*Bid Recaps*

Five bid responses were received. The comparison below shows the aggregate price, including sales tax, discounts, and other fees.

<u>Bidder</u>	<u>Cost</u>
1. Martin Chevrolet	\$27,964.84
2. George Chevrolet	\$28,019.18
3. Inland Chevrolet	\$28,028.31
4. Wondries Fleet	\$29,636.86
5. Clippinger Fleet	\$30,721.22

Based on these bids, staff recommends awarding to the lowest bidder, Martin Chevrolet, for the purchase of a Chevrolet Tahoe, in the amount of \$27,964.84. If this purchase is approved, the existing unit will be retired and sent to auction.