



Agenda Item #: _____

Staff Report

City of Manhattan Beach

TO: Honorable Mayor Aldinger and Members of the City Council

THROUGH: Geoff Dolan, City Manager

FROM: Bruce Moe, Finance Director
Gwen Eng, General Services Manager

DATE: March 4, 2008

SUBJECT: Consideration of the Budgeted Purchase of One Drum Roller for the Public Works Department from Neff Rental in the Amount of \$29,768.75

RECOMMENDATION:

Staff recommends that the City Council award RFB #735-08 to Neff Rental in the amount of \$29,768.75 for the purchase of one drum roller.

FISCAL IMPLICATION:

Funds totaling \$41,000 are budgeted in the FY 2007-2008 Fleet Management Fund for the purchase of this equipment.

DISCUSSION:

In June 2007, the City Council approved the FY 2007-2008 budget, which includes the purchase of several pieces of equipment. One of those items is a replacement for a 1989 Case drum roller used by the Streets Division to distribute, compact, and smooth asphalt for street and parking lot repairs.

There is only one such unit in the fleet and it has reached the end of its useful life. It is no longer economical or feasible to maintain.

Bid Recaps

A total of three vendors were sent formal bid requests and seven responses were received. The comparison below shows the aggregate price including sales tax, payment discounts, rebates, and other fees.

Bidder

1. **Neff Rental**
2. Hertz Equipment
3. Hertz Equipment
4. Wesco
5. Comade
6. American Equipment
7. United Rentals

Drum Roller

- \$29,768.75**
- \$30,825.27 (pre-owned unit)
- \$31,733.49
- \$31,992.05
- \$32,601.24
- \$32,710.06
- \$33,367.50

Neff Equipment offered the lowest bid for this equipment. As a result, staff recommends awarding an order to Neff Equipment in the amount of \$29,768.75. If this purchase is approved, the existing unit will be surplus and auctioned for the highest attainable value. The new drum roller will arrive in approximately 3 weeks.

In keeping with our green efforts, staff inquired into an alternative fuel option, however this equipment is not available in an alternative fuel model.

cc: Jim Arndt